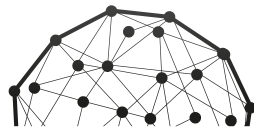


Navigating Global Trade & Reviving Global Growth:
**Implementing TFA and enhancing capacity
across the public & private sector**



GTDW

Global Trade Development Week

GLOBAL TRADE DEVELOPMENT WEEK

30th October - 1st November 2017

Intercontinental Festival City, Dubai, UAE

Under The Patronage of Ministry of Economy UAE

Lead Partner Federal Customs Authority UAE

UNITED ARAB EMIRATES
MINISTRY OF ECONOMY



الإمارات العربية المتحدة
وزارة الاقتصاد

الهيئة الاتحادية للجمارك
Federal Customs Authority



GTDW PROGRAMME & WORKSHOPS GUIDE

GTDW Global Trade Development, Trade Technologies & Trade Services Exhibition

GTDW Global Ministers & Trade Leaders Summit

GTDW Customs, Compliance & Trade Facilitation Summit

GTDW Financing Global Trade Summit

Organised By:



G R O U P

www.kwconfex.com






Lead Strategic Partner:



#GTDWUAE

www.kwglobaltrade.com

Programme at a glance

DAY 1 MONDAY 30 OCTOBER 2017		DAY 2 TUESDAY 31 OCTOBER 2017		DAY 3 WEDNESDAY 1 NOVEMBER 2017	
GTDW Ministers & Trade Leaders Plenary 		GTDW Customs Compliance & Trade Facilitation Summit 		GTDW Customs Compliance & Trade Facilitation Summit 	
GTDW Financing Global Trade Summit 		GTDW Financing Global Trade Summit 			
CHAIRPERSON'S OPENING SPEECH		CHAIRPERSON'S OPENING SPEECH		CHAIRPERSON'S OPENING SPEECH	
KEYNOTE SPEECHES - H.E. Sultan Bin Saeed Al Mansoori, Minister of Economy, UAE - H.E. Ali Mohammed Soubih AlKaabi, Chairman, Federal Customs Authority UAE - Dr Mukhisa Kituyi, Secretary-General, United Nations Conference on Trade and Development (UNCTAD) - JOSÉ ANGEL GURRIÁ, The Organisation for Economic Co-operation and Development (OECD) (Video Message)		KEYNOTE WELCOME ADDRESS H.E. Ali Mohammed Soubih AlKaabi, Chairman, Federal Customs Authority UAE PANEL DISCUSSION 1 TFA & Trade Agreements -The impact on customs, compliance and trade facilitation: What can we expect in 2018? PANEL DISCUSSION 2 Trade Facilitation and the Single Window Implementation: Promoting national trade efficiency, expanding global trading activities and improving international competitiveness		KEYNOTE SPEECHES PANEL DISCUSSION 1 Bridging the gaps in Trade Finance: Discussing strong links between trade finance, business expansion, job creation, global competitiveness and entry into emerging markets PANEL DISCUSSION 2 Exploring innovations and disruptions in alternative lending: How will emerging alternative models of lending change the market dynamics in access to finance for SMEs?	
PANEL DISCUSSION 5 Developing strategic public – private partnerships between customs agencies, the logistics industry and corporate organisations to allow greater trade facilitation, improve controls, enhance security, simplify procedures and lower costs PANEL DISCUSSION 6 Identifying the opportunities and challenges posed by e-commerce to customs agencies, governments and organisations		PANEL DISCUSSION 5 Driving innovations in supply chain financing to maintain resilience and remain competitive in current economic climate PANEL DISCUSSION 6 Blockchain & Smart Contracts: A game changer for corporate treasury, banks and international trade?			
NETWORKING LUNCH		NETWORKING LUNCH		NETWORKING LUNCH	
PANEL DISCUSSION 2 Opportunities, challenges & trends in emerging & international markets: Navigating international trade barriers PANEL DISCUSSION 3 Disruptive entrepreneurship: Driving innovation, transforming businesses and working towards inclusive globalisation		PANEL DISCUSSION 3 Dealing with the evolution of customs and global trade: What actions can global companies take to effectively manage customs and global trade compliance risks? PANEL DISCUSSION 4 Towards more efficient, safe and secure trade lanes: Optimising trade facilitation with modern technologies		PANEL DISCUSSION 3 Fortifying risk management frameworks, discussing market best practices, trends and enhancements to cope with the rapidly changing risk environment PANEL DISCUSSION 4 GCC Revenue Diversification and Fiscal Policy: Taxation and its challenges in the region	
				PANEL DISCUSSION 7 Combating illicit trade to safeguard integrity across borders, global economies, markets, and supply chains and to reduce losses in tax revenues PANEL DISCUSSION 8 Reviewing economic and policy outlook and its impact on globalisation: Implications and opportunities on global trade and movement of goods and services across borders	
				PANEL DISCUSSION 7 Understanding how e-commerce channels are shaping new cash flow dynamics and compelling cross-border payment innovations PANEL DISCUSSION 8 The next generation of treasury management: How will the search for new business growth markets, the need for cost efficiencies and the continued focus on cyber security/fraud mitigation evolve innovation and technology in treasury and liquidity structures?	



GTDW Capacity Building Workshops & Meetings Dubai 2017

DAY 1 MONDAY 30 OCTOBER 2017		DAY 2 TUESDAY 31 OCTOBER 2017		DAY 3 WEDNESDAY 1 NOVEMBER 2017	
PRIVATE MEETING WORLD CUSTOMS ORGANIZATION ROCB MENA MEETING PRIVATE MEETING ISLAMIC DEVELOPMENT BANK MINISTERS MEETING		PRIVATE MEETING ISLAMIC DEVELOPMENT BANK MINISTERS MEETING		(PUBLIC) IPCSA TRADE CAPACITY BUILDING WORKSHOP PORT AND CARGO COMMUNITY SYSTEMS – THE KEY TO GLOBAL TRADE FACILITATION FOR AIR AND SEA FREIGHT PRIVATE MEETING ISLAMIC DEVELOPMENT BANK MINISTERS MEETING	
NETWORKING LUNCH		NETWORKING LUNCH		NETWORKING LUNCH	
PRIVATE MEETING WORLD CUSTOMS ORGANIZATION ROCB MENA MEETING PRIVATE MEETING ISLAMIC DEVELOPMENT BANK MINISTERS MEETING		(PUBLIC) KGH BORDER SERVICES TRADE CAPACITY BUILDING WORKSHOP MAKING TFA YOUR PLATFORM FOR THE FUTURE PRIVATE MEETING ISLAMIC DEVELOPMENT BANK MINISTERS MEETING		(PUBLIC) WTO TRADE CAPACITY BUILDING WORKSHOP IMPLEMENTATION OF THE TFA: TRENDS, CURRENT WORK OF THE WTO COMMITTEE AND IDENTIFICATION OF NEXT STEPS PRIVATE MEETING ISLAMIC DEVELOPMENT BANK MINISTERS MEETING	



INTRODUCTION

GTDW 2017 MAJOR EDITION UAE

GTDW 2017 UAE under the theme of 'Navigating Global Trade & Reviving Global Growth' is the largest international cross donor, government & private sector trade facilitation summit & exhibition of 2017 to directly facilitate TFA capacity building & implementation between the public & private sector. Heads of the world's leading donor agencies and development banks have been invited to participate at GTDW 2017 as well as global business leaders from leading private sector organisations at the forefront of international trade and commerce.

Held under the Patronage of His Excellency Eng. Sultan Bin Saeed Al Mansoori, Minister of Economy, UAE & lead partner Federal Customs Authority, UAE, this year's edition is hosted at Intercontinental Dubai, Festival City.

AUDIENCE

TRADE FACILITATION LEADERS ACROSS THE PUBLIC & PRIVATE SECTORS

- **HEADS OF INTERNATIONAL, REGIONAL & COUNTRY DONOR ORGANISATION:**
All heads of donor organisations are invited through Ministry of Economy, UAE and Federal Customs Authority, UAE to attend as VIP guests.
- **MINISTERS OF TRADE / ECONOMY:**
All international Ministers are invited to attend GTDW as VIP guests. Country capacity building groups are invited to attend with discounted rates for government delegations
- **DIRECTOR GENERALS OF CUSTOMS AUTHORITIES:**
All international Customs Authority Heads are invited to attend as guests by Federal Customs Authority, UAE. Country capacity building groups are invited to attend with discounted rates for government delegations.
- **FORTUNE 500 COMPANIES & MAJOR MULTINATIONALS**
Delegations led by 'C' level executives and heads of: Trade | Government & Public Affairs | Regulatory Affairs | Economic & Market Access | Import & Export | Customs & Compliance | Brand Security | Chief Economists | Supply Chain | Logistics | Heads of Trade Finance | Heads Corporate Treasury | Banking & Financial Institutions
- **PRIVATE SECTOR:**
'C' level executives and heads of private sector business entities from International, Regional & Local
- **GEOGRAPHICAL AUDIENCE SPLIT:**
30% Middle East | 20% Africa | 20% Europe | 20% Asia Pacific & Australasia | 10% Americas

Under Patronage of Ministry of Economy UAE

Lead Partner Federal Customs Authority UAE

UNITED ARAB EMIRATES
MINISTRY OF ECONOMY



الإمارات العربية المتحدة
وزارة الاقتصاد



PROGRAMME	PAGE
Introduction to Global Trade Development Week	3
GTDW Speaker Faculty	4
GTDW Ministers & Trade Leaders Summit Programme	6
GTDW Customs, Compliance & Trade Facilitation Summit Programme	7
GTDW Financing Global Trade Summit Programme	9
GTDW Capacity Building Workshops & Private Meetings	11
GTDW Exhibition Floor Plan	12
GTDW Delegate Registration Form	14

KEYNOTE SPEAKERS



H.E. ENG. SULTAN BIN SAEED AL MANSOORI,
Minister,
Ministry of Economy, UAE



H.E. ALI BIN SOUBIH ALKAABI
Commissioner,
Federal Customs Authority, UAE



DR MUKHISA KITUYI,
Secretary-General,
United Nations Conference on
Trade and Development (UNCTAD)



JOSÉ ANGEL GURRÍA,
Secretary-General,
The Organisation for Economic
Co-operation and Development (OECD)
(Video Message)



H. E. MOHAMED JUMA BUOSAIBA
Director-General,
Federal Customs Authority, UAE



H.E. YOUNIS HAJI ALKHOORI
Undersecretary,
Ministry of Finance, UAE

CONFIRMED SPEAKERS (Ministers & Trade Leaders Plenary)

ANDREW KEABLE,
CEO & Co-Founder,
KW Group

AYESHA ALKOBAISI,
Director of International Trade
Organizations Sector Trade and Industry,
Ministry of Economy, UAE

BEN THOMPSON,
Presenter & Correspondent, BBC News

CASPAR HERZBERG,
President, Middle East & Africa,
Schneider Electric

DR DALYA AL MUTHANNA,
President & CEO, GE Gulf

DANNY E. SEBRIGHT,
President,
U.S.- U.A.E. Business Council

DARLAN F. MARTÍ,
Trade Policy Specialist, Market Access Division,
World Trade Organization (WTO)

DONIA HAMMAMI,
Former Head of Customs and Trade Facilitation,
International Chamber of Commerce
and Former Vice President,
Global Alliance for Trade Facilitation

ERNANI CHECCUCCI,
Director of Capacity Building,
World Customs Organization (WCO)

JAMES LOCKETT,
Vice President, Head of Trade
Facilitation and Market Access,
Huawei Technologies

H.E. JUMA AL KAIT,
Assistant Undersecretary,
Ministry of Economy UAE

ENG. MAHMOOD AL BASTAKI,
Chief Executive Officer, Dubai Trade

MIKAIL HOUARI,
President, Middle East & Africa, Airbus

DR NASSER SAIDI,
Founder and President,
Nasser Saidi & Associates

ROBERT NICHOLS,
Regional Managing Director,
Middle East & North Africa, 3M

RONALDO MOUCHAWAR,
Chief Executive Officer, souq.com

SULTAN AHMED BIN SULAYEM,
Group Chairman and CEO, DP World

VIPUL SARDANA,
Global Head of Trade Finance, Maersk

CONFIRMED SPEAKERS (Customs, Compliance & Trade Facilitation)

ADEL ALGHABERI,
First Economic Affairs Officer,
United Nations Economic & Social Commission
for Western Asia (UN-ESCWA)

H.E. AHMED A. ALHAKBANI,
Director General, Saudi Customs

AHMED ELSHAL,
General Secretary, Middle East, Danone

H.E. AHMED MAHBOOB MUSABIH,
Director General, Dubai Customs

ALEJANDRO AROLA GARCÍA,
President, Arola Aduanas, Spain

BIJU JOSEPH,
Director – International Trade Compliance,
Emerson Automation Solutions

BILAL SABOUNI,
Chief Executive Officer,
American Business Council in Dubai

CHRISTER ANDERSSON,
Regional Manager MENA/GCC,
Global Manager IT, KGH Border Services

PROF. CONG YUHAO,
President,
Shanghai Customs College (SCC), China

DANIEL WITT,
President, International Tax and
Investment Center, USA

DARLAN F. MARTÍ,
Trade Policy Specialist, Market Access Division,
World Trade Organization (WTO)

DAVID M. LUNA,
Former U.S. Diplomat, U.S. Department of State
and President, (Departing Chair), Task Force on
Countering Illicit Trade, OECD – OCDE

DONIA HAMMAMI,
Former Head of Customs and Trade Facilitation,
International Chamber of Commerce
and Former Vice President,
Global Alliance for Trade Facilitation

ERNANI CHECCUCCI,
Director of Capacity Building,
World Customs Organization (WCO)

ERNESTO BIANCHI,
Director, The European Anti-Fraud Office
(OLAF), European Commission

FRANTIŠEK IMRECZE,
President,
Slovak Financial Administration

GLENDA ABADINES,
Trade Compliance Director - Middle East & Asia
Pacific Region, Baker Hughes

HANS ROOK,
Chairman, IPCSA, and Strategy Consultant,
Portbase, Rotterdam

HANY HANSER,
Director Government Affairs-Middle East,
Abbott

JALAL BENHAYOUN,
General Manager, Portnet, Morocco

JAMES LOCKETT,
Vice President, Head of Trade Facilitation
& Market Access, Huawei Technologies

JONATHAN KOH,
Managing Director, Trade Facilitation Pte Ltd

JORGE TORRENT,
Managing Director, **PORTEL**, Spain

KHALDOUN ODEH,
Associate Director, Global Security,
Merck Sharp & Dohme (MSD)

DR. LARS KARLSSON,
President, **KGH Border Services**, Sweden,
Former Director for Capacity Building,
World Customs Organization (WCO)

LAURENT CLAASSEN,
Partner, Risk Advisory, **Deloitte**

LINKAI, XIONG,
Vice Manager of Pre-Sales Department,
Nuctech, China

MALEK HANNOUF,
Head of Anti-Counterfeiting Middle East & Africa,
Louis Vuitton

MARÍA PILAR JURADO BORREGO,
Director General,
Customs and Excise Department, Spain

DR MIKHAIL KASHUBSKY,
Head of Secretariat, **International Network
of Customs Universities (INCU)**

DR NOURA AL DHAHERI,
General Manager - Maqta Gateway,
Abu Dhabi Ports, UAE

DR RAED SAFADI,
Executive Director, Economic Research & Policy,
Department of Economic Development,
Government of Dubai

RAJ BOVEJA,
President & CEO, **OCR Services Inc.**

RANI WEHBE,
Senior Advisor, Middle East and North Africa,
International Road Transport Union (IRU)

RAYMOND CHENG,
Director - Middle East,
Kerry Logistics Middle East

RICARDO TREVIÑO CHAPA,
Director General, **Mexican Customs**

RICHARD MORTON,
Secretary General, **International Port
Community Systems Association (IPCSA)**

RONALD RIDDERBEEKX,
Group Head of Anti-Illicit Trade
Engagement, **British American Tobacco**

SALVADOR DUART,
Senior Advisor, ICT and Single Window,
KGH Border Services

SAMER SHOUKRY,
EMEA Trade Compliance Director,
Dell EMC

STEVE BAKER,
Regional Manager,
**Her Majesty's Revenue and Customs –
The British Embassy**, Dubai

SUOUD SALEM ALAGROOBI,
Director of International Relations,
Federal Customs Authority, UAE

THIERRY HENNE,
Investigator, **The European Anti-Fraud
Office (OLAF)**, European Commission

VALENTIN A. POVARCHUK,
Trade Compliance Counsel, **3M**

CONFIRMED SPEAKERS (Financing Global Trade)

DR. ABDELHAK SENHADJI,
Deputy Director, Fiscal Affairs Department,
International Monetary Fund (IMF)

AHMAD M. LOOTAH,
CEO & Managing Director, **Al Hilal Capital**,
Chairman, **ICC UAE Banking Commission**

AHMED HANAA ELDIN MOHAMMED,
Regional Trade Lead, Middle East & North Africa,
IFC (World Bank Group)

AHMED RAMADAN,
Senior Vice President,
Commercial Finance Leader, MENAT, **GE**

ALEXIS LEBEL,
Chief Executive Officer,
OpenCBS

AMAL ABDULLA ALI ALSHARAHAN,
Manager- Cross UAE Authorities,
Financial Intelligence Department,
Central Bank of U.A.E

ATIF RAZA,
Head of Trade Sales, Institutional &
Transaction Banking, **Commercial Bank of Dubai**,
Vice Chair, **ICC UAE Banking Commission**

BIRJU SANGHRAJKA,
Managing Director & Head of Trade,
Transaction Banking, Africa,
Middle East & North Africa,
Standard Chartered

DANIEL WITT,
President, **International Tax and
Investment Center**, USA

FREDERIC MARRET,
Group CFO,
Webcor Group

HUNY GARG,
Head of Trade & Supply Chain,
SWIFT

IMRAN SAEED,
Senior Executive Vice President, **Siemens**

JAIDEEP SINGH,
Group CFO, **Fathima Group of companies**

KUMAR NIZARDEEN,
Vice Chair, **ICC UAE Banking Commission**,
Head of Trade Finance & Corporate Operations,
Emirates Islamic Bank

DR MANAL A. SAMAD NAJD,
Head of VAT Legislation &
Tax Policies Department,
Ministry of Finance

DR MARC AUBOIN,
Economic Counsellor,
World Trade Organization (WTO)

MICHEL BARRIER,
Treasury & CFS Director,
Dow Chemical IMEA

MOHAMED RASHAD,
Head of Trade Transformation –
Global Transaction Banking,
Abu Dhabi Islamic Bank (ADIB)

MUHAMMAD ARRABI,
CEO, **Ecommerce SEA**

NADER ABOUSHADI,
Group Treasurer, **Al Fahim Group**

MONA LOCKETT,
Head of Treasury, **Webcor Group**

NITIN GAUR,
Director,
IBM Blockchain Labs, IBM

OLLE MOBERG,
Head of Ecommerce, **Samsung Electronics**

PARVAIZ DALAL,
Managing Director, Head Supply Chain,
Citibank

PASSANT EL TOUKHY,
Head of Treasury, **Shell**

PETER TAVENER,
Group CFO & COO, **Beehive**

RAHUL RUSTAGI,
CFO, **TGI Group**

RAJ CHOWDHURY,
Managing Director,
HashCash Consultants

RAMEZ DANDAN,
Regional Chief Technology Officer,
Microsoft

DR RUDOLF PUTZ,
Head of Trade Facilitation (TFP),
**European Bank for Reconstruction
and Development (EBRD)**

SANJAY AMAR,
Director and Group COO,
Sun Global DMCC

SHADI DUAIBES,
Group CFO, **BCI Group**

TOD BURWELL,
President & Chief Executive Officer,
**Bankers Association for
Finance and Trade (BAFT)**

VINCENT O'BRIEN,
Director, **Institute of International
Banking Law and Practice (IIBLP)**,
Vice Chair, **ICC UAE Banking Commission**

VIPUL SARDANA,
Global Head of Trade Finance, **Maersk**

WAEEL ISMAIL,
Senior Director, Tax & Regulatory
Affairs – Asia, Middle East & North
Africa (AMENA), **PepsiCo**


GTDW MINISTERS & TRADE LEADERS SUMMIT
DAY 1, Monday, 30th, October 2017

0900	ORGANISER'S WELCOME ADDRESS Andrew Keable, CEO & Co-Founder, KW Group	
0910	CHAIRPERSON'S OPENING ADDRESS Ayesha AlKobaisi, Director of International Trade Organizations Dept, Sector Trade and Industry, Ministry of Economy, UAE	
0920	PATRON'S KEYNOTE ADDRESS H.E. Sultan bin Saeed Al Mansoori, Minister, Ministry of Economy UAE	
0935	LEAD PARTNER'S KEYNOTE ADDRESS H.E. Ali Bin Soubih AlKaabi, Commissioner, Federal Customs Authority, UAE	
0950	MULTILATERAL KEYNOTE ADDRESSES Dr Mukhisa Kituyi, Secretary-General, United Nations Conference on Trade and Development (UNCTAD)	
1005	MULTILATERAL KEYNOTE ADDRESSES (Video Message) Trade Facilitation for more inclusive and sustainable growth José Angel Gurría, Secretary-General, The Organisation for Economic Co-operation and Development (OECD)	
1020	MORNING REFRESHMENTS & NETWORKING	
1100	PANEL DISCUSSION 1 WTO Trade Facilitation Agreement – Where are we at? What's missing? What's next? Moderator: Donia Hammami, Former Head of Customs and Trade Facilitation, International Chamber of Commerce and Former Vice President, Global Alliance for Trade Facilitation Panellists: <ul style="list-style-type: none"> • Darlan F. Martí, Trade Policy Specialist, Market Access Division, World Trade Organization (WTO) • Ernani Checcucci, Director of Capacity Building, World Customs Organization (WCO) • James Lockett, Vice President, Head of Trade Facilitation and Market Access, Huawei Technologies 	
1215	NETWORKING LUNCH	1230-1345 BBC "TALKING BUSINESS" PROGRAMME (PRIVATE FILMING) Trade in the Middle East Moderator: Ben Thompson, Presenter & Correspondent, BBC News Panellists: <ul style="list-style-type: none"> • Dr Dalya Al Muthanna, President & CEO, GE Gulf • H.E. Juma Al Kait, Assistant Undersecretary, Ministry of Economy UAE • Sultan Ahmed bin Sulayem, Group Chairman and CEO, DP World • Vipul Sardana, Global Head of Trade Finance, Maersk
1330	PANEL DISCUSSION 2 Opportunities, challenges & trends in emerging & international markets: Navigating international trade barriers Moderator: Dr Nasser Saidi, Founder and President, Nasser Saidi & Associates Panellists: <ul style="list-style-type: none"> • Caspar Herzberg, President, Middle East & Africa, Schneider Electric • Eng. Mahmood Al Bastaki, Chief Executive Officer, Dubai Trade • Mikail Houari, President, Middle East & Africa, Airbus 	
1430	AFTERNOON REFRESHMENTS & NETWORKING	
1500	PANEL DISCUSSION 3 Driving innovation, transforming businesses and working towards inclusive globalisation Moderator: Danny E. Sebright, President, U.S.- U.A.E. Business Council Panellists: <ul style="list-style-type: none"> • James Lockett, Vice President, Head of Trade Facilitation and Market Access, Huawei Technologies • Robert Nichols, Regional Managing Director, Middle East & North Africa, 3M • Ronaldo Mouchawar, Chief Executive Officer, souq.com 	
1600	CHAIRPERSON'S CLOSING REMARKS	



GTDW CUSTOMS, COMPLIANCE & TRADE FACILITATION SUMMIT

DAY 2, Tuesday 31st October 2017

0850	ORGANISER'S WELCOME ADDRESS Andrew Keable, CEO & Co-Founder, KW Group
0900	CHAIRPERSON'S OPENING ADDRESS Donia Hammami, Former Head of Customs and Trade Facilitation, International Chamber of Commerce and Former Vice President, Global Alliance for Trade Facilitation
0910	LEAD PARTNER'S KEYNOTE ADDRESS H.E. Mohamed Juma Buosaiba, Director-General, Federal Customs Authority, UAE
0925	WCO KEYNOTE ADDRESS Ernani Checcucci, Director of Capacity Building, World Customs Organization (WCO)
0940	PANEL DISCUSSION 1 TFA & Trade Agreements - The impact on customs, compliance and trade facilitation: What can we expect in 2018? <ul style="list-style-type: none"> How can these agreements help to liberalise market access, contribute to the facilitation of global value chain (GVC) development, provide transparent and simplified customs administration, institute better surveillance on NTMs and reduce technical & regulatory barriers to trade for importers, exporters and the service sectors? WTO TFA pre-entry and post entry into force: Discussing potential implementation challenges, priorities and next steps for the public and private sector Defining the roles of multilateral organisations, donor organisations, governments and trade facilitation consultants/advisors Moderator: Ernani Checcucci, Director of Capacity Building, World Customs Organization (WCO) Panellists: <ul style="list-style-type: none"> Adel Alghaberi, First Economic Affairs Officer, United Nations Economic and Social Commission for Western Asia (UN-ESCWA) H.E. Ahmed A. Alhakbani, Director General, Saudi Customs Darlan F. Marti, Trade Policy Specialist, Market Access Division, World Trade Organization (WTO) Ricardo Treviño Chapa, Director General, Mexican Customs Suoud Salem AlAgroobi, Director of International Relations, Federal Customs Authority, UAE
1040	Corporate Presentation Linkai, Xiong, Vice Manager of Pre-Sales Department, Nucotech, China 
1055	MORNING REFRESHMENTS & NETWORKING
1125	PANEL DISCUSSION 2 Trade Facilitation and the Single Window Implementation: Promoting national trade efficiency, expanding global trading activities and improving international competitiveness <ul style="list-style-type: none"> Key considerations: IT infrastructure, capacity building, leadership, legal matters, challenges in conversion and change management activities, links to operational processes etc What are the costs involved in SW implementation? Establishing public-private partnerships (PPPs) to mitigate risk and ensure success Moderator: Dr Lars Karlsson, President, KGH Border Services, Sweden, Former Director for Capacity Building, World Customs Organization (WCO) Panellists: <ul style="list-style-type: none"> Adel Alghaberi, First Economic Affairs Officer, United Nations Economic and Social Commission for Western Asia (UN-ESCWA) Raj Boveja, President & CEO, OCR Services Inc Richard Morton, Secretary General, International Port Community Systems Association (IPCSA) Salvador Duart, Senior Advisor, ICT and Single Window, KGH Border Services
1225	NETWORKING LUNCH
1330	PANEL DISCUSSION 3 Dealing with the evolution of customs and global trade: What actions can global companies take to effectively manage customs and global trade compliance risks? <ul style="list-style-type: none"> WTO TFA: How will it affect businesses? What are the compliance challenges for the trade teams? How can organisations construct TFA solutions? How can organisations collaborate with the public sector in trade programmes and initiatives? Addressing the complexity in the valuation of goods and transfer pricing between related parties Exploring best practices and tools to ensure accuracy of tariff classification How can GTM automated solutions and technologies add value to the bottom-line of organisations, in addition to determining strategic direction for trade compliance Moderator: Laurent Claassen, Partner, Risk Advisory, Deloitte Panellists: <ul style="list-style-type: none"> Biju Joseph, Director – International Trade Compliance, Emerson Automation Solutions Glenda Abadines, Trade Compliance Director - Middle East and Asia Pacific Region, Baker Hughes Samer Shoukry, EMEA Trade Compliance Director, Dell EMC Valentin A. Povarchuk, Trade Compliance Counsel, 3M
1430	Corporate Presentation Laurent Claassen, Partner, Risk Advisory, Deloitte 
1445	AFTERNOON REFRESHMENTS & NETWORKING
1515	PANEL DISCUSSION 4 Towards more efficient, safe and secure trade lanes: Optimising trade facilitation with modern technologies <ul style="list-style-type: none"> Designing systems and processes to utilise trade data analytics to tackle fraud & risk, detect collusion in supply chain entities, prevent revenue leakage and promote legitimate trade Exploring advanced risk analyses to make inspections more effective and to improve the efficiency of freight and cargo transport Facilitating risk management cooperation & developing mutual customs controls recognition Big data, cloud computing, predictive analytics, drones, web services, blockchain etc – Discussing the trends, threats, opportunities, challenges and the future Moderator: Jonathan Koh, Managing Director, Trade Facilitation Pte Ltd Panellists: <ul style="list-style-type: none"> Christer Andersson, Regional Manager MENA/GCC, Global Manager IT, KGH Border Services Jalal Benhayoun, General Manager, Portnet, Morocco Rani Wehbe, Senior Advisor, Middle East and North Africa, International Road Transport Union (IRU)
1615	CHAIRPERSON'S CLOSING REMARKS


GTDW CUSTOMS, COMPLIANCE & TRADE FACILITATION SUMMIT
DAY 3, Wednesday, 1st November 2017

0900	CHAIRPERSON'S OPENING ADDRESS Dr Mikhail Kashubsky, Head of Secretariat, International Network of Customs Universities (INCU)
0910	The impact of illicit trade on the European Union and the OLAF transshipment pilot project Ernesto Bianchi, Director, The European Anti-Fraud Office (OLAF) , European Commission
0925	The role of INCU and its members in international trade facilitation and capacity building Dr Mikhail Kashubsky, Head of Secretariat, International Network of Customs Universities (INCU)
0940	PANEL DISCUSSION 5 Developing strategic public – private partnerships between customs agencies, the logistics industry and corporate organisations to allow greater trade facilitation, improve controls, enhance security, simplify procedures and lower costs <ul style="list-style-type: none"> Promoting joint identification of trade facilitation and compliance issues and development of policy proposals: Implementing government objectives whilst addressing business realities Leveraging on strategic partnership for trade intelligence and risk mitigation Developing and coordinating the National Trade Facilitation Committees and agendas How can public – private partnerships between customs agencies, the logistics industry and corporate organizations be further improved? Moderator: Dr Mikhail Kashubsky, Head of Secretariat, International Network of Customs Universities (INCU) Panellists: <ul style="list-style-type: none"> Ahmed Elshal, General Secretary, Middle East, Danone Prof. Cong Yuhao, President, Shanghai Customs College (SCC), China Hany Hanser, Director Government Affairs-Middle East, Abbott Samer Shoukry, EMEA Trade Compliance Director, Dell EMC
1040	MORNING REFRESHMENTS & NETWORKING
1110	PANEL DISCUSSION 6 Identifying the opportunities and challenges posed by e-commerce to customs agencies, governments and organisations <ul style="list-style-type: none"> Identifying new risk scenarios, threats to revenue and to the security of the supply chain – implications to customs agencies and businesses Overcoming the tension between two desirables—securing borders through adaptation of security frameworks whilst facilitating small business trade in an increasingly digital world Developing strategic partnerships with major online platforms to enable the use of risk-targeting and analytics in e-commerce Suggestions and proposals to secure and encourage small business and online trade whilst protecting revenue and competitiveness Moderator: Steve Baker, Regional Manager, Her Majesty's Revenue and Customs – The British Embassy, Dubai Panellists: <ul style="list-style-type: none"> H.E. Ahmed Mahboob Musabih, Director General, Dubai Customs Alejandro Arola García, President, Arola Aduanas, Spain María Pilar Jurado Borrego, Director General, Customs and Excise Department, Spain
1210	NETWORKING LUNCH
1310	Why countering illicit trade matters to promoting economic development, trade facilitation, integrity in supply chains, and securing global security David M. Luna, Former U.S. Diplomat, U.S. Department of State and President, (Departing Chair), Task Force on Countering Illicit Trade, OECD – OCDE
1320	PANEL DISCUSSION 7 Combating illicit trade to safeguard integrity across borders, global economies, markets, and supply chains and to reduce losses in tax revenues <ul style="list-style-type: none"> Developing capabilities, cooperation and intelligence between customs authorities, trade agencies, law enforcement agencies and the private sector to disrupt illicit trade Can these efforts be harmonised at the international level? Exploring innovative technologies and advancement in track and trace, digital tax verification and product authentication Moderator: Daniel Witt, President, International Tax and Investment Center, USA Panellists: <ul style="list-style-type: none"> Khalidoun Odeh, Associate Director, Global Security, Merck Sharp & Dohme (MSD) Malek Hannouf, Head of Anti-Counterfeiting Middle East & Africa, Louis Vuitton Ronald Ridderbeekx, Group Head of Anti-Illicit Trade Engagement, British American Tobacco Thierry Henne, Investigator, The European Anti-Fraud Office (OLAF), European Commission Linkai, Xiong, Vice Manager of Pre-Sales Department, Nuctech, China
1420	Tax stamp management and control system (TSMCS) - Slovakia leading the way in excise duties compliance František Imrecze, President, Slovak Financial Administration
1435	AFTERNOON REFRESHMENTS & NETWORKING
1500	PANEL DISCUSSION 8 Reviewing economic and policy outlook and its impact on globalisation: Implications and opportunities on global trade and movement of goods and services across borders <ul style="list-style-type: none"> Highlighting the challenges, trends and opportunities for businesses with regards to movement of goods and services across borders in 2018 Implications of new tariffs and non-tariff barriers on global import, export and supply chains Impacts on other key areas: impact on manufacturing, production, warehouse and distribution footprints of companies Rethinking “globalisation” – where do we go from here? Moderator: Dr Raed Safadi, Executive Director, Economic Research & Policy, Department of Economic Development, Government of Dubai Panellists: <ul style="list-style-type: none"> Bilal Sabouni, Chief Executive Officer, American Business Council in Dubai David M. Luna, Former U.S. Diplomat, U.S. Department of State and President, (Departing Chair), Task Force on Countering Illicit Trade, OECD-OCDE James Lockett, Vice President, Head of Trade Facilitation and Market Access, Huawei Technologies Raymond Cheng, Director - Middle East, Kerry Logistics Middle East
1600	CHAIRPERSON'S CLOSING REMARKS



GTDW FINANCING GLOBAL TRADE SUMMIT

DAY 2, Tuesday 31st October 2017

0900	ORGANISER'S WELCOME ADDRESS Andrew Keable, CEO & Co-Founder, KW Group
0910	CHAIRPERSON'S OPENING ADDRESS Dr Marc Auboin, Economic Counsellor, World Trade Organization (WTO)
0920	KEYNOTE ADDRESS H.E. Younis Haji AlKhoori, Undersecretary, Ministry of Finance, UAE
0930	PANEL DISCUSSION 1 Bridging the gaps in Trade Finance: Discussing strong links between trade finance, business expansion, job creation, global competitiveness and entry into emerging markets <ul style="list-style-type: none"> Discussing policy initiatives supporting trade globally Encouraging collaboration among multilateral in development banks, government, financial institutions and organisations to enhance financial and regulatory support Ensuring liquidity and security to facilitate the movement of goods and services and also for sustainability of global supply chain operations Supporting trade in emerging and frontier markets by ensuring adequate and affordable credit, loans and guarantees for trade transactions Moderator: Dr Marc Auboin, Economic Counsellor, World Trade Organization (WTO) Panellists: <ul style="list-style-type: none"> Ahmed Hanaa Eldin Mohammed, Regional Trade Lead, Middle East & North Africa, IFC (World Bank Group) Ahmed Ramadan, Senior Vice President, Commercial Finance Leader, MENAT, GE Imran Saeed, Senior Executive Vice President, Siemens Dr Rudolf Putz, Head of Trade Facilitation Programme (TFP), European Bank for Reconstruction and Development (EBRD)
1030	MORNING REFRESHMENTS & NETWORKING
1100	PANEL DISCUSSION 2 Exploring innovations and disruptions in alternative lending: How will emerging alternative models of lending change the market dynamics in access to finance for SMEs? <ul style="list-style-type: none"> Discussing alternative financing mechanisms such as crowdfunding, seed and angel funding, value chain finance, and venture capital Exploring new and innovative business solutions adopted by incumbent banks, challenger banks, financial technologies, peer-to-peer lenders and e-commerce providers to fill the SME financing gap How can big data and technology drive innovative risk assessment? Should banks be forming strategic partnerships with leading alternative lenders? Discussing the role of economic leaders and governments in providing an enabling regulatory framework and environment to support a diverse range of innovative financial institutions and products Moderator: Peter Tavener, Group CFO & COO, Beehive Panellists: <ul style="list-style-type: none"> Ahmed M. Lootah, CEO & Managing Director, Al Hilal Capital, Chairman, ICC UAE Banking Commission Alexis Lebel, Chief Executive Officer, OpenCBS Atif Raza, Head of Trade Sales, Institutional & Transaction Banking, Commercial Bank of Dubai, Vice Chair, ICC UAE Banking Commission Vipul Sardana, Global Head of Trade Finance, Maersk
1200	Corporate Presentation Vipul Sardana, Global Head of Trade Finance, Maersk  MAERSK
1215	NETWORKING LUNCH
1315	PANEL DISCUSSION 3 Fortifying risk management frameworks, discussing market best practices, trends and enhancements to cope with the rapidly changing risk environment <ul style="list-style-type: none"> With shifting trade flows, how can corporates mitigate new market and political risks when moving into new/frontier markets? How should corporates prepare themselves for increased risks with new and untested customers, unpredictable currency fluctuations and political instability? Developing cost-benefit analysis to determine the best suited risk mitigation instruments Role of technology in trade finance risk mitigation – what's out there? Exploring the roles of public insurers (multilateral agencies, ECAs) and private insurers in risk mitigation Moderator: Dr Rudolf Putz, Head of Trade Facilitation Programme (TFP), European Bank for Reconstruction and Development (EBRD) Panellists: <ul style="list-style-type: none"> Jaideep Singh, Group CFO, Fathima Group of Companies Michel Barrier, Treasury & CFS Director, Dow Chemical IMEA Nader Aboushadi, Group Treasurer, Al Fahim Group Passant El Toukhy, Head of Treasury, Shell Sanjay Amar, Director and Group COO, Sun Global DMCC
1430	AFTERNOON REFRESHMENTS & NETWORKING
1500	PANEL DISCUSSION 4 GCC Revenue Diversification and Fiscal Policy: Taxation and its challenges in the region <ul style="list-style-type: none"> Transformational challenges for businesses-technology and complex regulations, what are they? Tax compliance and administration issues and challenges Impact on the business community, consultation and transparency in policy making How would it impact importers, manufacturers, and suppliers How can business leaders and government ensure successful implementation towards revenue diversification Moderator: Dr Abdelhak Senhadji, Deputy Director, Fiscal Affairs Department, International Monetary Fund (IMF) Panellists: <ul style="list-style-type: none"> Daniel Witt, President, International Tax and Investment Center, USA Dr Manal A. Samad Najd, Head of VAT Legislation & Tax Policies Department, Ministry of Finance, Lebanon Wael Ismail, Senior Director, Tax & Regulatory Affairs – Asia, Middle East & North Africa (AMENA), PepsiCo
1600	CHAIRPERSON'S CLOSING REMARKS



GTDW FINANCING GLOBAL TRADE SUMMIT

DAY 3, Wednesday, 1st November 2017

0900	CHAIRPERSON'S OPENING ADDRESS Ahmad M.Lootah , CEO & Managing Director, AL Hilal Capital , Chairman, ICC UAE Banking Commission
0910	Transparent Movement of Funds & Financial integrity promoting Trade and Development , Amal Abdulla Ali Alsharahan , Manager – Cross UAE Authorities Financial Intelligence Department, Central Bank of U.A.E
0930	PANEL DISCUSSION 5 Driving innovations in supply chain financing to maintain resilience and remain competitive in current economic climate <ul style="list-style-type: none"> • Discussing the role of SCF platform providers (banks and non-banks), suppliers and buyers in ensuring win-win relationships • The increasing role of corporate treasurers in SCF: Opportunities for cash and working capital optimisation and to improve risk management • Understanding the dynamics between treasury and procurement • Discussing the latest developments in systems and technology Moderator: Tod Burwell , President & Chief Executive Officer, Bankers Association for Finance and Trade (BAFT) Panellists: <ul style="list-style-type: none"> • Birju Sanghrajka, Managing Director & Head of Trade, Transaction Banking, Africa, Middle East & North Africa, Standard Chartered • Huny Garg, Head of Trade & Supply Chain, SWIFT • Parvaiz Dalal, Managing Director, Head Supply Chain, Citibank
1030	MORNING REFRESHMENTS & NETWORKING
1100	PANEL DISCUSSION 6 Blockchain & Smart Contracts: A game changer for corporate treasury, banks and international trade? <ul style="list-style-type: none"> • How will Blockchain and smart contracts transform how financial transactions are recorded, reconciled and reported? What are the impacts on transparency, efficiency, cost, time and risk issues? • How will it impact cross border payments and liquidity management for corporates? • Discussing challenges to be solved: Scalability, security, and interoperability • Debating the big questions: When can we begin utilising this in our everyday operations? How can we address the enterprise issues around transaction audibility, visibility and integration into existing business functions? Moderator: Raj Chowdhury , Managing Director, HashCash Consultants Panellists: <ul style="list-style-type: none"> • Mohamed Rashad, Head of Trade Transformation - Global Transaction Banking, Abu Dhabi Islamic Bank (ADIB) • Nitin Gaur, Director, IBM Blockchain Labs, IBM • Ramez Dandan, Regional Chief Technology Officer, Microsoft
1200	NETWORKING LUNCH
1300	PANEL DISCUSSION 7 Understanding how e-commerce channels are shaping new cash flow dynamics and compelling cross-border payment innovations <ul style="list-style-type: none"> • Discussing the growth of e-commerce as an expansion strategy • Identifying the inefficiencies that can impede or slow down the growth of e-commerce – How can FinTech help? • How will it impact cross border payments and liquidity management for corporates? • Discussing how financial institutions can be more creative to stay compliant and relevant with heightened pressure over international sanctions screening and AML Moderator: Vincent O'Brien , Director, Institute of International Banking Law and Practice (IIBLP) , Vice Chair, ICC UAE Banking Commission Panellists: <ul style="list-style-type: none"> • Huny Garg, Head of Trade & Supply Chain, SWIFT • Kumar Nizardeen, Head of Trade Finance, & Corporate Operations, Emirates Islamic Bank, Vice Chair, ICC UAE Banking Commission • Muhammad Arrabi, CEO, Ecommerce SEA • Olle Moberg, Head of Ecommerce, Samsung Electronics
1400	AFTERNOON REFRESHMENTS & NETWORKING
1430	PANEL DISCUSSION 8 The next generation of treasury management: How will the search for new business growth markets, the need for cost efficiencies and the continued focus on cyber security/fraud mitigation evolve innovation and technology in treasury and liquidity structures? <ul style="list-style-type: none"> • How is technology transforming, centralising and automating treasury operations? • Exploring the benefits, values and ROI of functional and adaptable treasury management systems in cash visibility, financial controls, business continuity and reductions in bank fees and costs • Improving communication and visibility between the CFO, corporate treasurer, CTO and CIO to ensure the success of project implementation • How can technology partners share the responsibility? Moderator: Vincent O'Brien , Director, Institute of International Banking Law and Practice (IIBLP) , Vice Chair, ICC UAE Banking Commission Panellists: <ul style="list-style-type: none"> • Frederic Marret, Group CFO, Webcor Group • Mona Lockett, Head of Treasury, Webcor Group • Rahul Rustagi, CFO, TGI Group • Shadi Duaibes, Group CFO, BCI Group
1530	CHAIRPERSON'S CLOSING REMARKS












UNITED ARAB EMIRATES
MINISTRY OF ECONOMY



الإمارات العربية المتحدة
وزارة الاقتصاد



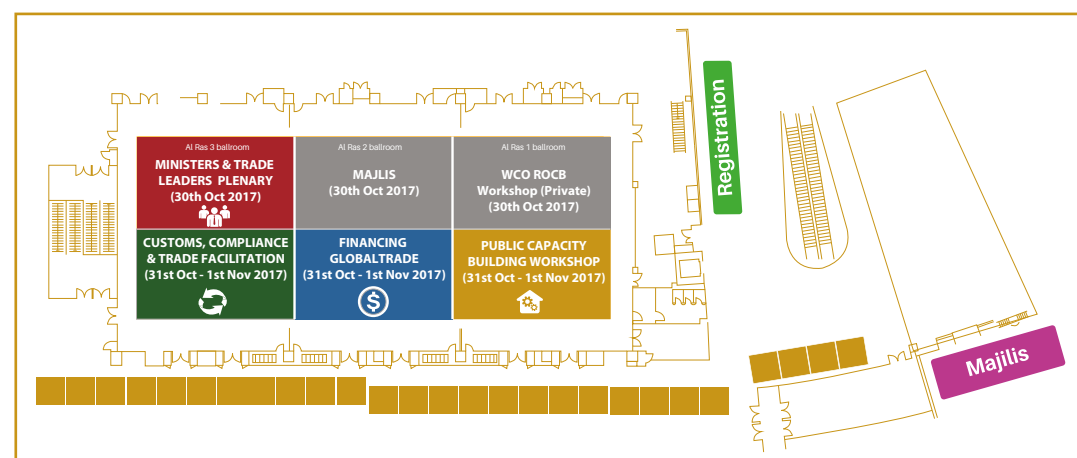
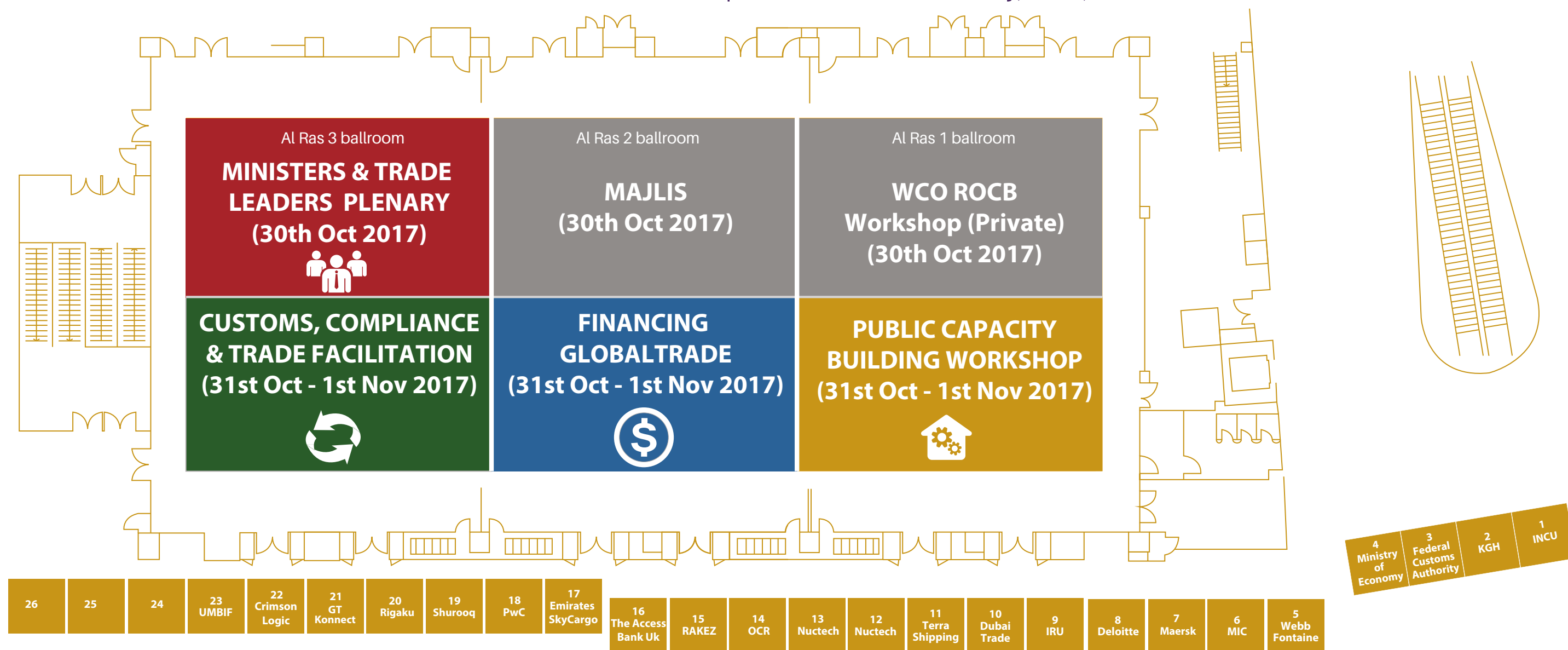
GTDW Capacity Building Workshops & Meetings Dubai 2017

DAY 1 (MONDAY) 30 TH OCTOBER 2017	1000	 PRIVATE MEETING WORLD CUSTOMS ORGANIZATION ROCB MENA MEETING	 PRIVATE MEETING ISLAMIC DEVELOPMENT BANK & MINISTERS MEETING PRE WTO Preparation Meeting for Arab Speaking Countries
	1230	NETWORKING LUNCH	NETWORKING LUNCH
	1330	 PRIVATE MEETING WORLD CUSTOMS ORGANIZATION ROCB MENA MEETING	 PRIVATE MEETING ISLAMIC DEVELOPMENT BANK & MINISTERS MEETING PRE WTO Preparation Meeting for Arab Speaking Countries
DAY 2 (TUESDAY) 31 ST OCTOBER 2017			 PRIVATE MEETING ISLAMIC DEVELOPMENT BANK & MINISTERS MEETING PRE WTO Preparation Meeting for Arab Speaking Countries
	1230	NETWORKING LUNCH	NETWORKING LUNCH
	1330	(PUBLIC WORKSHOP) KGH TRADE CAPACITY BUILDING WORKSHOP MAKING TFA YOUR PLATFORM FOR THE FUTURE » What is the WTO TFA really? What does it mean for Trade and Customs? » What is in TFA and could it work? » How to implement TFA? » What is the best sequence for TFA implementation? » Why is TFA the best thing that has happened in Customs in decades? Or is it? » How can business prepare to utilize TFA? » Could TFA also become a new bridge between EU and UK post-Brexit? This workshop will let you learn all there is to know about TFA on the ground from a practical capacity building perspective. Dr Lars Karlsson, President, KGH Border Services, Sweden, Former Director for Capacity Building, World Customs Organization (WCO) 	 PRIVATE MEETING ISLAMIC DEVELOPMENT BANK & MINISTERS MEETING PRE WTO Preparation Meeting for Arab Speaking Countries
DAY 3 (WEDNESDAY) 1 ST NOVEMBER 2017	1000	(PUBLIC WORKSHOP) IPCSA TRADE CAPACITY BUILDING WORKSHOP PORT AND CARGO COMMUNITY SYSTEMS - THE KEY TO GLOBAL TRADE FACILITATION FOR AIR AND SEA FREIGHT » Trade and Facilitation » Netherlands - Integrating Single Window and Community Systems » Digitalizing Trade - Maqta Gateway, Abu Dhabi Ports » From Community System to Trade Single Window - The Moroccan Example » The experience of Spanish Port Community and Cargo Community Systems » Panel Discussion - Community Systems as part of the Trade Facilitation Environment • Richard Morton, Secretary General, IPCSA • Hans Rook, Chairman, IPCSA, and Strategy Consultant for Portbase, Rotterdam • Jalal Benhayoun, General Manager, Portnet, Morocco • Jorge Torrent, Managing Director of PORTEL, Spain • Dr Noura Al Dhaheri, General Manager - Maqta Gateway, Abu Dhabi Ports, UAE 	 PRIVATE MEETING ISLAMIC DEVELOPMENT BANK & MINISTERS MEETING PRE WTO Preparation Meeting for Arab Speaking Countries
	1230	NETWORKING LUNCH	NETWORKING LUNCH
	1330	(PUBLIC WORKSHOP) WTO TRADE CAPACITY BUILDING WORKSHOP IMPLEMENTATION OF THE TFA: TRENDS, CURRENT WORK OF THE WTO COMMITTEE AND IDENTIFICATION OF NEXT STEPS » Overview of the structure of the agreement » Flexibilities for developing countries » Status of implementation of TFA » Common challenges identifies » Update on the current work of the Committee and Donor support Darlan F. Martí, Trade Policy Specialist, Market Access Division, World Trade Organization (WTO) 	 PRIVATE MEETING ISLAMIC DEVELOPMENT BANK & MINISTERS MEETING PRE WTO Preparation Meeting for Arab Speaking Countries

* Limited private meeting rooms are available for corporates, governments & associations to hold regional meetings as part of GTDW Dubai. For details email: jackp@kwconfex.com

GTDW MAJOR EDITION UAE 2017 EXHIBITION FLOOR PLAN

30 Oct – 1 Nov 2017 | Intercontinental Festival City, Dubai, UAE



EXHIBITION TABLE TOPS \$6750 USD – Includes:

- 2 delegate passes
- 2 chairs
- IBM Size Table Top – approximately 1.2m x 0.8m
- Backdrops & Pop Ups to be no more than 1.5m width

*All additional items are separately charged

GTDW

MAJOR GLOBAL EDITION 2017, DUBAI, UAE

30th October - 1st November 2017 | Intercontinental Festival City, Dubai, UAE

TYPES OF DELEGATION	STANDARD DELEGATION FEES *All costs are in \$USD	LATE DELEGATION FEES 1st September – 26th October *All costs are in \$USD
MINISTERS & DIRECTOR GENERALS OFFICIAL GOVERNMENT AGENCIES	FREE VIP PARTICIPATION *at organizers discretion	FREE VIP PARTICIPATION *at organizers discretion
GOVERNMENT & ACADEMIA	\$1095	\$1495
CORPORATES & SOLUTION PROVIDERS	\$1995	\$2495
PUBLIC WORKSHOPS	\$595	\$795
EXHIBITION TABLE TOP + 2 DELEGATE PASSES	\$6750	\$8750

REGISTRATION FORM

ATTENDEE DETAILS

Name (Dr/Mr/Mrs/Ms):

Job Title:

Email:

Tel:

Mobile Phone:

Name (Dr/Mr/Mrs/Ms):

Job Title:

Email:

Tel:

Mobile Phone:

Name (Dr/Mr/Mrs/Ms):

Job Title:

Email:

Tel:

Mobile Phone:

COMPANY DETAILS

Company Name:

Address:

Postcode:

Country:

Tel:

Fax:

Nature of Business:

Company Website:

AUTHORISATION

Manager Name:

Job Title:

Email:

Tel:

Fax:

Mobile Phone:

Signature (Mandatory):



InterContinental Dubai - Festival City
 Dubai Festival City, PO Box 45777,
 Dubai, UAE
 Tel : +971 4 701 1111

TERMS & CONDITIONS

Upon the completion and receipt of the registration form, payment is required within 5 working days of the issuance of the invoice. Walk-in delegates with payment will only be admitted on the basis of space availability at the conference and with immediate full payment. Full payment prior to the event is mandatory for attendance.

Cancellation must be received in writing at least 14 business days before the start of the event, to receive a refund less 50% processing fee per registration. No refund will be made available for cancellation notifications received less than 14 business days before the event.

KW Group reserves the right to make any amendments and/or changes to the programme, venue, speaker and/or topics if warranted by circumstances beyond its control.

Upon receiving this booking form, you the client hereby consent to KW Group to keep your details for the use of future marketing activities carried out by KW Group and 3rd party organisations and partners.

COPYRIGHT AND INTELLECTUAL PROPERTY:

Unauthorised duplication, redistribution reproduction of part or all of the contents in any form in connection to this event is prohibited without the written consent of KW Group.

PAYMENT METHODS

☐ BANK / TELEGRAPHIC TRANSFER

Overseas delegates may pay by telegraphic transfer to KW Group Sdn. Bhd. (in 5 working days)

Beneficiary Bank: OCBC Bank

Address: Menara OCBC 18 Jalan Tun Perak, 50050 Kuala Lumpur

Swift Code: OCBCMYKL

Account No: 787-102827-9 (For payments in USD)

☐ CREDIT CARD

(Please note that a non-refundable 4% credit card administration fee applies.)

Please email to accounts@kwconfex.com for online credit card payment request.

ORGANIZED BY:



For enquiries and registration:

KW GROUP SDN BHD (Malaysia) (960207-P)

Unit 8-6-10, Block B, Phileo Damansara 1, Jalan 16/11, 46350 Petaling Jaya, Selangor, Malaysia

Email: globaltrade@kwconfex.com | Online: www.kwglobaltrade.com

Tel: +603 7662 6888 | Fax: +603 7662 6889

GTDW EVENT PARTNERS

Patron & Exhibitor



Lead Partner & Exhibitor

Gold Sponsor & Exhibitor



Silver Sponsor & Exhibitor



GTDW Partner & Exhibitor



Exhibitors



Institutional Partners



Media Partners



UPCOMING EVENTS

**GTDW HALAL TRADE,
MANUFACTURING & LOGISTICS
SUMMIT & EXHIBITION**
5th & 6th February 2018
Intercontinental Hotel, Kuala Lumpur, Malaysia

Malaysia



**UAE - MALAYSIA BUSINESS &
INVESTMENT FORUM 2018**
5th & 6th February 2018

Malaysia



**UAE - SINGAPORE BUSINESS &
INVESTMENT FORUM 2018**
8th February 2018

Singapore



**GLOBAL TRADE DEVELOPMENT WEEK
(APAC)**
7th - 9th May 2018

Malaysia



**GLOBAL TRADE DEVELOPMENT WEEK
(CHINA)**
2nd - 4th July 2018

China



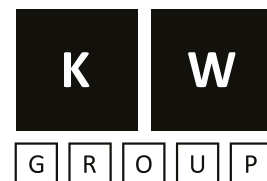
**GLOBAL TRADE DEVELOPMENT WEEK
(EMEA)**
29th - 31st October 2018

UAE



KW GROUP was established in 2010 with our HQ in Malaysia and we are a passionate multicultural exhibition & conference business focused on our own major international brand 'Global Trade Development Week' franchise with editions in UAE, Malaysia, China, Singapore and Indonesia. We originate, develop, commercialize and deliver world class content combined with exhibitions, capacity building, workshops, networking & matchmaking across customs & trade facilitation, trade development, business & investment. We work with major trade donor agencies, multi-laterals, governments & private sector C-Level executives and heads of trade development, customs, compliance, import-export, supply chain, trade finance & trade locations. The GTDW community now reaches over 100,000 international public & private sector trade leaders.

Since 2014 we have a unique MOU in place with Ministry of Economy UAE & Federal Customs Authority UAE for the development of GTDW UAE annually and appointed by Ministry of Economy recently to organize the 2018 UAE-Malaysia Business & Investment Forum in Kuala Lumpur and 2018 UAE-Singapore Business & Investment Forum in Singapore.



www.kwconfex.com

Tel: +603 7662 6888

Fax: + 603 7662 6889

Email: globaltrade@kwconfex.com

Website: www.kwglobaltrade.com

Twitter: #GTDWUAE

