



UNITED ARAB EMIRATES
MINISTRY OF ECONOMY



الإمارات العربية المتحدة
وزارة الاقتصاد

Under the Patronage of H.E. Sultan Bin Saeed AlMansoori,
Minister of Economy, United Arab Emirates

600

Participants

90

Nations

1

Trade Expo

120

Speakers

An **unmissable** event

5th GLOBAL FREE
TRADE & SPECIAL
ECONOMIC
ZONES SUMMIT

2nd GLOBAL TRADE
FINANCE & INDUSTRIAL
DEVELOPMENT
SUMMIT

GLOBAL CUSTOMS &
TRADE COMPLIANCE
SUMMIT

2nd GLOBAL
CORPORATE REAL
ESTATE LEADER'S
SUMMIT

GLOBAL TRADE DEVELOPMENT WEEK EMEA

27 – 29 October 2014 | Emirates Towers, Dubai, UAE
www.kwglobaltrade.com

POST EVENT REPORT



MESSAGE FROM H.E. SULTAN BIN SAEED AL MANSOORI

UNITED ARAB EMIRATES
MINISTRY OF ECONOMY



الإمارات العربية المتحدة
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**Under the Patronage of H.E. Sultan bin Saeed Al Mansoori,
Minister of Economy, United Arab Emirates**



“Global Trade Development Week has grown to be a major international forum committed to increasing knowledge, capabilities and dialogue between government and private sector trade leaders. We here in the UAE are proud to have been part of the growth of this commendable event.”

It is a pleasure to welcome over 600 participants to Global Trade Development Week 2014 with representation of 90 nations across Africa, Americas, Asia Pacific, Europe & the Middle East gathered with us in UAE. It is a very special opportunity to have so many esteemed leaders from government and business from so many countries.

This is the first year Global Trade Development Week has been held under Patronage of The Ministry of Economy and partnered by Dubai Customs and Dubai Economic Council. Global Trade Development Week has grown to be a major international forum committed to increasing knowledge, capabilities and dialogue between government and private sector trade leaders. We here in the UAE are proud to have been part of the growth of this commendable event.

Global Trade Development Week presents a forum where business leaders can link directly with government leaders. It is of great relevance that the Leaders in Trade panel discussion follow the keynote speeches. Governments are working to create an enabling environment for the private sector that allows them to grow their businesses by improving their competitive position so they can expand through trade, and improving their attractiveness to investments.

This Forum presents an interactive platform for government, business, academic and industry thought leaders to collaborate discuss and share best practice. Global Trade Development Week's ambitious programme creates bilateral, regional and multilateral dialogue between governments and the private sector. Delegates take on the challenge of returning to their own countries and companies with a set of actions that will contribute to the growth of international trade across all borders.

Ministries of Economy and trade around the world are looking to drive growth, not only, but significantly, through trade and investment. We have to find new sources of income, and access to trade finance and investment has become of crucial interest. Linking business with international trade finance forms the central pillar of discussions at The Global Trade Finance and Industrial Development Summit. The event brings together an outstanding line-up of leaders from major banks, insurers, finance and industry.



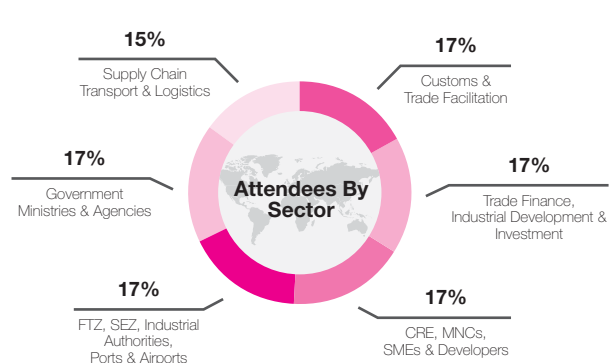
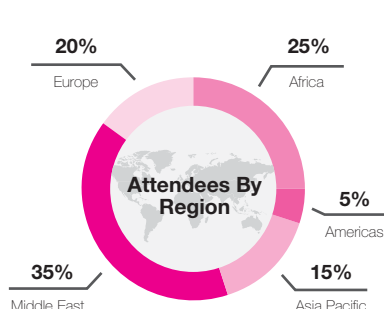
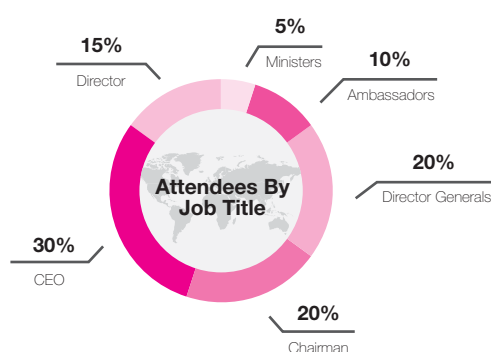
This event comes at a momentous time, a time when the UAE has proved itself to be the leading regional and international trade hub that provides fast access for multinationals, SMEs and families businesses to reach all corners of the globe.

Free Trade Zones (FTZs) are a brilliant example of how to support and facilitate investors and whilst at the same time minimizing trade barriers. Free Trade Zones across the Emirates (more than 33 FTZs) are thriving and proving to be a great example to other emerging nationals on how to achieve economic success by supporting businesses, be the SME or large corporation. In this regards, it is my great pleasure to welcome here so many leading representatives from the major zones attending the Free Trade and Special Economic Zone Summit.

The global trading system has the potential to deliver economic prosperity across the globe. We all agree that trade is a vital engine of economic growth that creates quality jobs. However we need to remove barriers to trade that hamper economic growth, whilst at the same time facilitate trade at borders, which needs both domestic reform and international cooperation and the world is looking forward to move ahead in the implementation of the new Trade Facilitation Agreement in WTO. It is therefore highly commendable that this year's Global Trade Development Week sees the launch of the Global Customs and Trade Facilitation Summit, an event that has as its partner Dubai Customs.

We hope Global Trade Development Week will be a platform for frank and productive discussion. Thank you once again for attending the event. We also hope that our overseas guests will have the opportunity to explore UAE and get the opportunity to savour our multi-cultural society and phenomenal tourist attractions.

EVENT AT A GLANCE

4**Summits****Global Corporate
Real Estate Leaders' Summit****Global Trade Finance &
Industrial Development Summit****Global Free Trade &
Special Economic Zone Summit****Global Customs &
Trade Facilitation Summit****600****High-level
Participants****90****Countries****120****Distinguished
Speakers****1****Minister's and
Trade Leader's
Plenary****1****Trade Expo****3****Days**



INSTITUTIONAL PARTNERS



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KEYNOTE SPEAKERS



MS NOUHA ALI,
Presenter **CNBC Arabia** who
chaired the plenary sessions



DR. NADIR MOHAMMED,
Country Director, GCC
Countries,
THE WORLD BANK



**H.E. SULTAN BIN SAEED AL
MANSOORI,**
Minister,
**MINISTRY OF ECONOMY,
UAE**



ENG. HANI SALEM SONBOL,
Deputy CEO,
**INTERNATIONAL ISLAMIC
TRADE FINANCE
CORPORATION (ITFC)**



H.E. AHMED MAHBOOB MUSABIH, Director,
DUBAI CUSTOMS, UAE greets **H.E. HANI R. AL
HAMLI,** Secretary General, **DUBAI ECONOMIC
COUNCIL (DEC), UAE**

“

I am delighted to be joining the long list of highly esteemed speakers addressing this mega-trade event. We are pleased to support Global Trade Development Week for providing an essential platform for business and government leaders to exchange ideas on how to tackle today's most challenging trade and development issue.

- H.E. Sultan Al Mansoori, UAE Minister of Economy

“

“Global Trade Development Week attracts the most dynamic, influential and forward thinking protagonists as speakers – people driving and shaping the global trade agenda. The quality of the speakers is one of the things that make Global Trade Development Week a truly outstanding event.”

- Andrew Keable, Managing Partner and Founder of the KW Group,
the organisers of the event

“

“It is believed that trade creates markets and links them together, as they create income and increase wealth, however we argue that trade can be a tool for international solidarity and peace, where it gathers people from all over the world to exchange views and insights on various issues that are not only commercial, but also economic, financial, development and technical all of which are reflected in trade. Such conversations we believe would also increase the knowledge and insight to what is happening around us, and this conference is a proof of that.”

- H.E. Hani R. Al Hamli, Secretary General, Dubai Economic Council

”



ACHIEVEMENTS AND OUTCOMES

An unprecedented gathering of 600 of influential people driving world trade:

Dubai's iconic Emirates Towers was the perfect setting for the world's largest trade facilitation and investment forum, Global Trade Development Week (GTDW). There was an evident vibrancy as delegates assembled for the opening of GTDW by the Patron of the event H.E. Al Mansoori, Minister of Economy, UAE. Starting with the enthusiasm of the opening plenary speeches, through to the lively interactive panel sessions and the educational content of the workshops; GTDW 2014 proved to be a resounding success that achieved its main objective; bringing together today's trade leaders in deep and dynamic dialogue on a topic that unites nations around the world – the development of global trade.

Meeting face-to-face remains the most effective way to develop relationships, and also trade - and guided by this, GTDW brought together under one roof 600 participants, from over 90 nations, covering Africa, Americas, Asia Pacific, Europe and Middle East to share in this year's ambitious programme.

However, the success of the GTDW goes way beyond the defined programme. Given the presence of so many high-level representatives from business and government, the event provided perfect setting for bilateral and multilateral meetings, as well as informal networking – and it is often in these scenarios that valuable decisions are made and taken forward; if we add these to the mix of the high-caliber programme, GTDW 2014 can be said to have achieved immeasurable success that goes beyond its stated ambitions.

Linking Key Trade Sectors:

Trade does not exist in isolation' and to this end, GTDW deliberately combines influential personalities from across specialized trade sectors that include business, banking, customs, corporate real estate, development banks, FDI, free trade, infrastructure, insurance, investment, multilaterals, risk, specialized economic zones and regions, supply chain, logistics and transport. – sectors that GTDW grants rare opportunity to meet and interact under one roof.



Dynamic trade development plays a critical role for economic growth and accordingly each nation sets ambitious goals, yet there is limited opportunity for trade leaders to meet and collaborate outside their various sectors. Global Trade Development Week addresses this challenge providing an essential platform to link business and government leaders from across key sectors to exchange ideas, experiences and to seek solutions to drive forward global trade.



- Andrew Keable, Managing Partner and Founder of the KW Group

An outstanding line-up of speakers:

GTDW 2014 was addressed by over 120 speakers; a stellar cast of the most dynamic, influential and forward thinking protagonists – people driving and shaping today's global trade agenda. The quality of the speakers is what made GTDW 2014 a truly outstanding event.

Dialogue and Interaction:

Whilst GTDW boasts 120 speakers at the top of their field, the defining characteristic of the event is its interactive nature. With dialogue and interaction being the central tenet of the event, delegates rose to the opportunity to address international thought leaders in the panel discussions where insights contributed from both speakers and audience members. GTDW hosted 22 interactive panel discussions; with panelists from a variety of backgrounds including political, business, academic and industry thought leaders to share best practice in global trade development.



VIP guests at GTDW



BASEL AL-HUSSEIN,
Corporate & Structured Finance Manager Mena,
INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)



JAMES LOCKETT,
Vice President, Head of Trade Facilitation & Market Access,
HUAWEI TECHNOLOGIES



DR. JACQUES BUGHIN,
Director,
MCKINSEY & COMPANY



FAKHRY ALHAZIMEH,
Counsellor for WTO & Multilateral Trade Issues,
MINISTRY OF ECONOMY, UAE

“

Global Trade Development Week provides a very useful gathering in which policy makers, traders and financiers can exchange information and thoughts about the latest trends in international trade, policies and practices, particularly in this region.

”

- Dr. Marc Auboin, Economic Counsellor, WTO

“

We will discuss topics such as free trade and special economic zones, trade finance and industrial developments as well as corporate real estate and customs and excise compliance.

”

- Hon. Calle Schlettwein, the Minister of Trade and Industry of Namibia

The Summits:

GTDW has grown over the past 5 editions from being a single event focused on Global Free Trade & Special Economic Zones to a large group of specialized summits under one umbrella.

- Before breaking of into the four summits, GTDW delegates were enthralled by the debate at the Leaders in Trade Panel Discussion, address by heavyweight figures from business and government who analysed trade and investments as associated within global value chains.
- This year saw the launch of The Global Customs and Trade Facilitation Summit, attended by high-ranking customs officials from around the world. The summit was organised in partnership with Dubai Customs who hosted a stellar cast of Heads of Customs from the GCC and beyond.
- Opportunities for businesses to access international finance formed the central pillar of discussions at The Global Trade Finance and Industrial development Summit. The summit brought together an outstanding line-up of leaders from major banks and financial services from across the world.
- Innovation and strategies for international growth was high on the agenda at The Global Corporate Real Estate Summit. The summit was attended by key real estate experts from global major blue chip companies.
- Investment, strategic cooperation, Free Trade Agreements and SMEs featured amongst the discussions at The Global Free Trade & Special Economic Zones Summit. The summit brought together leaders from Regional Authorities, government, business and industry.



GTDW Conference Organisers Michelle Wong and Andrew Keable with Prof. Datuk Ismail Ibrahim, Chief Executive, Iskandar Regional Development Authority, Malaysia (middle)

Gala Dinner:

The first day of GTDW was rounded off with a gala dinner held in Emirates Towers. The gala dinner was sponsored by Korean Free Economic Zones, who treated dinner guests to a lively presentation on developments across the nine KFEZ regions.



The gala dinner



Park Soon-Kee, Director General Planning Office, KFEZ addresses guests at the gala dinner

“

KFEZ is delighted to be a major sponsor of Global Trade Development Week, EMEA edition 2014. KFEZ adheres to the principle that international trade is an engine of growth and a source of strength for the global economy. We take part in GTDW to assist our Korean economic zones to seize on opportunities to expand by connecting with trade leaders & investors from around the world through GTDW, KFEZ is investing in the economic prosperity of our region and beyond.

- Park Soon-Kee, Director General, Planning Office, KFEZ

”

The workshops:

GTDW 2014 hosted workshops relating to each of the four summits – an opportunity for deeper discussion and to gain imperative information based on in-depth study of an aspect of the summits topic.

GTDW workshop topics:

Global free Trade & Special Economic Zones Workshops
Toolbox for Global Competitiveness

Global Trade Finance & Industrial Development Workshop
Role of Islamic Trade Finance in Promoting Trade and Industrial Development

Global Corporate Real Estate Leaders' Workshop
Strategic Site Selection and Portfolio Management

Global Customs & Trade Facilitation Workshop
Enabling Trusted Trade Through Secure Track and Trace Technology



Vinod Sharma, Director, Centre of International Studies on Development Economics (Cedis); Chairman, Export Promotion Council (Electronics & Softwares), India, who lead one of the workshops



“

The workshops were excellent in their organizations, content and delivery. Most importantly the networking opportunity that this event provided us was very useful.

”

- Founder & Director, Centre of International Studies on
Development Economics (Cedis), Netherlands

Site Tours:

On the final day of GTDW, delegates were treated to site tours of DP World's port and Dubai Customs' Jebel Ali facilities. GTDW 2014 is grateful to DP World and Dubai Customs for organizing these illuminating tours. Amongst the many reasons why Dubai is an excellent choice of venue for GTDW is that ability to view and gain a first hand perspective of world class facilities that have played an essential role in elevating Dubai to the leading regional and global trading hub it is today.



Bilateral Meetings:

Given the presence of so many high-level governmental representatives, GTDW 2014 created opportunities for official delegations to host bilateral meetings with other trading nations.

H.E. Sultan Bin Saeed Al Mansoori challenged delegates to take away from the event a set of actions to contribute to the growth of international trade across borders. Putting his own words into practice, the Minister hosted bilateral meetings during GTDW 2014.



Andrew Keable, Founder and Director of
Conference Organisers KW Group,
introduces Park Soon-Kee, Director General,
Planning Office, KFEZ to H.E. Sultan bin
Saeed Al Mansoori



The KFEZ team at the bilateral meeting



Hon. Calle Hon. Calle Schlettwein, Minister of
Trade and Industry, Namibia with H.E. Sultan
Al Mansoori

“

Global Trade Development Week's ambitious programme creates bilateral, regional and multilateral dialogue between governments and the private sector. Delegates take on the challenge of returning to their own countries and companies with a set of actions that will contribute to the growth of international trade across all borders.

”

Bilateral Meeting between UAE Ministry of Economy and Korean Free Trade Authority

GTDW 2014 provided an opportunity for a closed meeting between representatives from UAE Ministry of Economy, and the 30 representatives from South Korea's Ministry of Trade, Industry & Energy, Korea Free Economic Zone Authority and also attending were leaders of Free Economic Zones, Economic Development Agencies, Trade Agencies and Chambers from the UAE and South Korea.

Bilateral Meeting between UAE Ministry of Economy and Namibian Ministry for Trade and Industry

Hon. Calle Schlettwein, the Minister of Trade and Industry of Namibia and member of the Namibian parliament attended a bilateral meeting with H.E. Sultan bin Al Mansoori, The UAE Minister of Economy. The significant outcome of this meeting was that the UAE Minister of economy offered the assistance of his government in locating Namibia's oils reserves. The two ministers also discussed business opportunities in the aviation and tourism industries.

Official bilateral meetings at GTDW 2014

GTDW provided the setting for several other bilateral meetings including meetings between UAE Ministry of Economy and officials from Luxembourg, and also officials from Canada. H.E. Kamel Mahadin, Chief Commissioner for Aqaba Special Economic Zone Authority, led the Jordanian delegate who held a meeting with KFEZ representatives.

“

Participating in Global Trade Development Week is fruitful for Aqaba's strategic plans. It gives us the opportunity to see how other people have achieved success. Aqaba plays an important role as a gateway to Levant; to bring ideas and enhance economic development across public and private sectors in the region.

”

- Dr. Mahadin



MEDIA COVERAGE

Signaling the rising importance of the GTDW forum, the 2014 event attracted an unprecedented amount of media attention both before and during the event. We are very proud to have been covered by so many leading voices across TV, radio, online and print. GTDW was reported in prime spots in CNBC Arabic, Dubai Eye Radio, across all Middle East's major online news portals and in all of the UAE's leading English and Arabic daily newspapers. Below are a sample of the clippings from UAE most popular papers, Gulf News, Khaleej Times, Al Bayan, Al Khaleej and Al Itihad.

MoE opens mega-trade event

DUBAI
GULF TIME

Calling for action to facilitate the growth of international trade across all borders, UAE Minister of Economy, H.E. Sultan bin Saeed Al Mansoori, on Monday opened Global Trade Development Week at Jumeirah Emirates Towers in Dubai. The three-day event brings together 600 influential business and government leaders from over 90 countries to discuss how to tackle today's most challenging trade and development issues.

H.E. Al Mansoori said, "Global Trade Development Week has grown to be a major international forum committed to increasing knowledge, capabilities and dialogue between government and private sector trade leaders. We here in the UAE are proud to have been part of this commendable event."

over the past 18 months and the successful bid for the World Expo 2020. The GDP in 2013 was US\$402 billion. The value of foreign direct investments stock in the UAE by the end of 2013 reached US\$105.5 billion, while the value of UAE investments abroad by the end of 2013 amounted to US\$63 billion," the Minister added.

H.E. Al Mansoori also highlighted the UAE knowledge and innovation initiative, INNOVATIVE. He said, "We get to acquaint the economy for a further towards INNOVATIVE. In regard, it is the aim of the UAE to a 5% contribution from knowledge economy and innovation to the 2021."

مشارك والتجارة العالمية بحضور 600 من قادة الأعمال والحكومات : 4.8% النمو المتوقع العام الجاري

دبي - الإمارات
تجارة دبي الخارجية تضاعفت خمس مرات في عشر سنوات
برؤية محمد بن راشد الاستراتيجية



Economy minister calls for end to barriers hampering growth

Al Mansoori says UAE to meet diversification targets as he opens Global Trade Development Week

ABU DHABI
Staff Report

The UAE Minister of Economy, Sultan Al Mansoori, yesterday inaugurated the Global Trade Development Week in Dubai. The three-day event

Our trade and investments are spread and well-distributed as we interact with markets worldwide. This has given us considerable economic resilience, minimise the impact of regional instability on our economy, and enabled us to continue the development of our country."

Sultan Al Mansoori | UAE Minister of Economy

the implementation of the new Trade Facilitation Agreement (WTO) with

development
Mansoori said
minister also
try's macroeco
with

مالية بالتفصيل تيسير التمويل وتقليص الدواجر
ات الإماراتية في الخارج بنهاية 2013



هاني الهاملي:
دبي نقطة لقطاع
الشبكة التجارة
والأعمال الدواجر



«الاقتصاد»: 4.8% نمواً متوقعاً لاقتصاد الدولة العام الجاري

1.47 تريليون درهم ناتج الإمارات الإجمالي العام الماضي



Dubai's foreign trade hits almost Dh654 billion in H1

Ahmed Shaaban

DUBAI — Dubai foreign trade has hit a quantum leap over the last five years.

We have developed 'Mirsal 2' system which stands as a quantum leap in customs work

ed. "Our customers can submit their service requests 24/7 via smart phones wherever they are." In terms of cargo screening and inspection, Dubai Customs has developed the 'Risk Engine' tool which is meant to identify and assess potential risks in commercial consignments prior to arrival, he stated. "This Pre-Risk Analysis mechanism has allowed electronic assessment of clearance of about 84 per cent of consignments round the clock."

تنتج فعالية أسبوع تنمية التجارة العالمية المنصوري: مبادرة الإمارات إبداع، تزيد مساهمة اقتصاد المعرفة إلى 5% بجاء

TRADE

انطلاق قمة تيسير الج المنصوري



أسبوع تنمية التجارة العالمية 231 مليار درهم الاستثمار

منتج أعمال أسبوع تنمية التجارة العالمية بمشاركة 600 مسؤول وخبير منصوري: 4,8% النمو الاقتصادي المتوقع في 2014

تتراجع أعمال جديدة للوصول بمساهمة النفط إلى 10% من الناتج المحلي الإجمالي خلال السنوات المقبلة



البنية التحتية وبيئة الأعمال جعلت الإمارات شريكاً مثالياً في المصداقية التجارية

الدولية، وأسس تطويرها، وتجاوز تحدياتها، والانفتاح على العالم من مختلف الدول، عبر تذليل المعوقات أمام التدفق الملمعي عبر الحدود، وتسهيل تدفقات رؤوس الأموال. ويقام أسبوع تنمية التجارة العالمية لأول مرة تحت رعاية وزارة الاقتصاد وشراكة كل من جمارك دبي ومجلس دبي الاقتصادي، لمناقشة إجراءات العمل التجاري، وأهمية تطوير التعاون وتبادل المعلومات بين السلطات الجمركية والقطاع الخاص للشعور التجارة المشروعة. وقال:

باننشار تجارة و على نطاق واسع حول العالم، وهو مبرنة اقتصادية في التوقيت من التوقيت على اقتصاد من مواصلة مسيرتها في المنطقة، وكان المنصوري قد أمس، أعمال أسبوع تنمية التجارة العالمية 2014 بنسبة تجاوز 600 مشاركاً من قارات أفريقيا والأميركتين والمحيط الهادئ

Al Mansouri opens major trade event

Staff Report

DUBAI — Calling for action to facilitate the growth of international trade across borders, the UAE Minister of Economy, Sultan bin Saeed Al Mansouri, on Monday opened the Global Trade Development Week at Jumeirah Emirates Towers.

The three-day event brings together 600 influential business and government leaders from over 90 countries to discuss how to tackle today's most challenging trade and development issues. "The Global Trade Development Week has grown to be a major international forum committed to increasing knowledge, capabilities and dialogue between government and private sector trade leaders. We here in the UAE are proud to have been part of the growth of this commendable event," Al Mansouri said.



We are here in the UAE proud to have been part of the growth of this commendable event

Sultan bin Saeed Al Mansouri

Economic growth is expected at 4.8 per cent in 2014 and about 4.5 per cent in coming years, supported by a number of mega projects announced over the past 18 months and the successful bid for the World Expo 2020. The GDP in 2013 was \$402 billion. The value of foreign direct investments stock reached \$105.5 billion, while the value of UAE investments abroad by the end of 2013 amounted to \$63 billion.

Ayesha Al Koh



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MINISTRY OF ECONOMY



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OFFICIAL EVENT PARTNER



TOUR PARTNER



OFFICIAL HOTEL PARTNERS





EXHIBITION & LIST OF PARTICIPANTS

The GTDW 2014 Exhibition

Running alongside GTDW plenary session and summits was a trade exhibition which included stands from governments, commerce, economic zones, ports, customs and technologies suppliers. The exhibition was held in a central point of the venue and become a focal point for networking and refreshments.

Exhibitors

Arab Investment Export Credit
(DHAMAN)

Dubai Customs

UPS

DP World

Iskandar Regional Development
Authority Malaysia

Aqaba Special Economic Zone
Authority, Jordan

Dubai World Central

State Bank of India

DCTA

SICPA

Ministry of Industry and Trade,
Namibia

Korea Free Economic Zones Authority

UAE Ministry of Economy



“

Global Trade Development Week provided Dubai Customs an excellent opportunity to connect with many important trade leaders from around the world. It is the right platform to deliberate on the challenges facing our international trade and discuss effective and practical solutions. We were proud to launch the Customs Facilitation Summit and furthermore we seized the opportunity to present Dubai Customs at the exhibition and take advantage of the abundant network opportunities

- Ahmed Mahbood Musabih, Director, Dubai Customs

”



GLOBAL TRADE DEVELOPMENT WEEK OPENING MINISTERS & TRADE LEADERS PLENARY

DAY 1, MONDAY, 27TH OCTOBER 2014

0830 Registration & Refreshments

0945  **Organiser's Welcome Remarks**
ANDREW KEABLE, *Managing Partner, KW GROUP*

1000  **Chairperson's Opening Remarks**
NOUHA ALI, *Presenter, CNBC ARABIA, UAE*

1015  **Keynote Welcome Address**
H.E. SULTAN BIN SAEED AL MANSOORI, *Minister of Economy, UNITED ARAB EMIRATES*

1030  **Keynote Plenary Address**
H.E. HANI R. AL HAMLI, *Secretary General, DUBAI ECONOMIC COUNCIL (DEC)*

1045  **Keynote Multilateral Address**
DR. NADIR ABDELLATIF MOHAMMED, *Country Director, GCC Countries, WORLD BANK GROUP*
(Delivering speech on behalf of **DR JIM YONG KIM**, *President, WORLD BANK GROUP*)

1100 Morning Refreshments & Networking

1130  **Keynote Plenary Address**
Role of ITFC in transforming the face of Islamic Trade Finance
ENG. HANI SALEM SONBOL, *Deputy CEO, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)*

1145 **LEADERS IN TRADE PANEL DISCUSSION**
Improving conditions of trade and investments in global economy to maximize the benefits and minimize the risks associated with global value chains

Moderator:



DR. JACQUES BUGHIN, *Director, MCKINSEY & COMPANY*

Panelists:



DR. HERBERT OBERHAENSLI, *Vice President Economics & International Relations, NESTLÉ SA*



SHISHIR PRIYADARSHI, *Director-Development Division, WORLD TRADE ORGANIZATION*



JAMES LOCKETT, *Vice President, Head of Trade Facilitation and Market Access, HUAWEI TECHNOLOGIES*



STEFANO ARGANESE, *Chief Executive Officer, DHL FREIGHT CESE & AMEA (CENTRAL EASTERN SOUTHERN EUROPE AND AMERICAS, MIDDLE EAST, AFRICA)*



RAJEEV ARORA, *Joint Secretary, DEPARTMENT OF COMMERCE MINISTRY OF COMMERCE & INDUSTRY, INDIA*

1245 **Corporate Presentation by**
MARK HILL, *Director, DIGITAL CODING & TRACKING ASSOCIATION (DCTA)*

1300 **Chairperson's Closing Remarks**
NOUHA ALI, *Presenter, CNBC ARABIA, UAE*

1310 Networking Lunch

1400 Delegates attend the GTDW summits

1740 Evening Networking Reception Sponsored By DIGITAL CODING & TRACKING ASSOCIATION (DCTA)



DCTA DIGITAL CODING & TRACKING ASSOCIATION

1900 **Gala Dinner Sponsored By KOREAN FREE ECONOMIC ZONES AUTHORITY**
Welcome Speech Delivered By PARK SOON-KEE, *Director General Planning Office, KOREAN FREE ECONOMIC ZONES*





5TH GLOBAL FREE TRADE & SPECIAL ECONOMIC ZONES SUMMIT

DAY 1, MONDAY, 27TH OCTOBER 2014

1400	Chairperson's Opening Remarks MAJED ZAMBARAJI, <i>Vice President Middle East, India Subcontinent, Central Asia, and Africa, UPS</i>
1415	INTERACTIVE PANEL DISCUSSION 1 Extending strategic cooperation and exchange of knowledge between economic regions and zones globally for mutual benefits Moderator: H.E. PROF. DR. KAMEL O. MAHADIN, <i>Chief Commissioner, AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA), JORDAN</i> Panelists: • MAJED ZAMBARAJI, <i>Vice President Middle East, India Subcontinent, Central Asia, and Africa, UPS</i> • DR. NADIR ABDELLATIF MOHAMMED, <i>Country Director, GCC Countries, WORLD BANK GROUP</i> • P.C NAMBIAR, <i>Chairman, EXPORT PROMOTION COUNCIL FOR EOUs AND SEZs (EPCES), INDIA</i> • DR. RICHARD MUTULE KILONZO, <i>Vice President - Middle East & Africa, SEZ INTERNATIONAL CORP, USA</i>
1530	Corporate Presentation by MAJED ZAMBARAJI, <i>Vice President Middle East, India Subcontinent, Central Asia, and Africa, UPS</i>
1545	Afternoon Refreshments & Networking
1615	INTERACTIVE PANEL DISCUSSION 2 Enhancing competitiveness and improving the productivity of Special Economic Zones-Comparing performance and learning from global experience Moderator: VINOD SHARMA, <i>Director, CENTRE OF INTERNATIONAL STUDIES ON DEVELOPMENT ECONOMICS (CEDIS); Chairman, EXPORT PROMOTION COUNCIL (ELECTRONICS & SOFTWARES), INDIA</i> Panelists: • HANS. I. VERHULST, <i>Founder/Director, CENTRE OF INTERNATIONAL STUDIES ON DEVELOPMENT ECONOMICS (CEDIS), NETHERLANDS</i> • HAZEM GALAL, <i>Partner & Global Leader, Cities and Local Government Sector, PRICEWATERHOUSECOOPERS</i> • HUMPHRY HATTON, <i>Chief Executive Officer, DELOITTE CORPORATE FINANCE LIMITED</i> • PROF. DATUK ISMAIL IBRAHIM, <i>Chief Executive, ISKANDAR REGIONAL DEVELOPMENT AUTHORITY (IRDA), MALAYSIA</i> • DR. RICHARD MUTULE KILONZO, <i>Vice President - Middle East & Africa, SEZ INTERNATIONAL CORP, USA</i>
1730	Chairperson's Closing Remarks MAJED ZAMBARAJI, <i>Vice President Middle East, India Subcontinent, Central Asia, and Africa, UPS</i>

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I was impressed by the excellent organisation of the event and by the tremendous efforts that were exerted to guarantee the success of it. It is definitely a unique platform committed to increasing knowledge, capabilities and dialogue between government and private sector trade leaders, and discusses several challenging topics related to trade.

- H.E. Sultan Al Mansoori, UAE Minister of Economy

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The event proved to be instrumental into bringing the right decision makers specially in FDI areas where its plays an increasing role in global trade.

- Chief Executive Officer, DUBAI FDI, UAE

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It was an excellent event. Very well organised and run and I thought valuable both for the speakers and attendees. I hope to participate again in future.

- Chief Executive Officer, BRITISH CENTRES FOR BUSINESS

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5TH GLOBAL FREE TRADE & SPECIAL ECONOMIC ZONES SUMMIT

DAY 2, TUESDAY, 28TH OCTOBER 2014

0815	Registration
0845	Chairperson's Opening Remarks PAUL GODFREY, <i>Group Director of Editorial, CPI MEDIA GROUP, UAE</i>
0900	INTERACTIVE PANEL DISCUSSION 1 Unleashing the potential of industrial development by helping SMEs take advantage of collective efficiency gains through horizontal and vertical networks Moderator: ALEXANDAR MATHEW WILLIAMS, <i>Director, Strategy and Policy Division, DUBAI SME</i> Panelists: • DR. HASHIM HUSSEIN, <i>Head - Investment and Technology Promotion Office, UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION (UNIDO)</i> • JOE HEPWORTH, <i>Chief Executive Officer, BRITISH CENTRES FOR BUSINESS</i> • LESTER LU, <i>Regional Director, Middle East & North Africa, INTERNATIONAL ENTERPRISE (IE) SINGAPORE</i> • PAUL GODFREY, <i>Group Director of Editorial, CPI MEDIA GROUP, UAE</i>
1015	Corporate Presentation by HON. CALLE SCHLETTWEIN, <i>Minister, MINISTRY OF TRADE AND INDUSTRY, NAMIBIA</i>
1030	Morning Refreshments & Networking Sponsored By MINISTRY OF TRADE & INDUSTRY NAMIBIA
1045	INTERACTIVE PANEL DISCUSSION 2 Analyzing the role of mega infrastructures to attract significant levels of investment in the free trade and Special economic zones Moderator: BILL BANKS, <i>Global Infrastructure Leader, ERNST & YOUNG</i> Panelists: • DR. ADELHELM MERU, <i>Director General, EXPORT PROCESSING ZONES AUTHORITY (EPZA), TANZANIA</i> • CASPAR HERZBERG, <i>Vice President – Asia Pacific, Japan and China Theater, CISCO CONSULTING SERVICES</i> • H.E. PROF. DR. KAMEL O. MAHADIN, <i>Chief Commissioner, AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA), JORDAN</i> • MARK PRIOR, <i>Managing Director of Programme, Cost, Consultancy EMEA, AECOM</i>
1200	Corporate Presentation by H.E. PROF. DR. KAMEL O. MAHADIN, <i>Chief Commissioner, AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA), JORDAN</i>
1215	Networking Lunch Sponsored By AQABA SPECIAL ECONOMIC ZONE AUTHORITY (ASEZA)
1330	INTERACTIVE PANEL DISCUSSION 3 Emerging trends and future direction in FDI – Creating synergies in Trade and Investments Moderator: DR. WASSEEM MINA, <i>Associate Professor of Economics and Finance, UNITED ARAB EMIRATES UNIVERSITY</i> Panelists: • CHARLES CLIFTON, <i>Inward Investment Advisor, UK TRADE & INVESTMENT (UKTI)</i> • FAHAD AL GERGAWI, <i>Chief Executive Officer, DUBAI FDI, UAE</i> • DR. FERDINANDO FIORE, <i>Trade Commissioner, ITALIAN TRADE COMMISSION, UAE</i> • H.E. MARWAN JASSIM AL SARKAL, <i>Chief Executive Officer, SHARJAH INVESTMENT AND DEVELOPMENT AUTHORITY – SHUROOQ, UAE</i> • DR. VALERY TSEPKALO, <i>Ambassador & Head, BELARUS HI-TECH PARK</i>
1445	Afternoon Refreshments & Networking
1515	INTERACTIVE PANEL DISCUSSION 4 Exploring the role of Free Trade Agreements (FTAs) to develop trade with emerging markets, strengthening trade in conventional markets and finding new markets in the difficult global economic scenario Moderator: JAMES LOCKETT, <i>Vice President, Head of Trade Facilitation and Market Access, HUAWEI TECHNOLOGIES</i> Panelists: • HON. CALLE SCHLETTWEIN, <i>Minister, MINISTRY OF TRADE AND INDUSTRY, NAMIBIA</i> • H.E. JUMA MOHAMMED AL KAIT, <i>Assistant Undersecretary - Foreign Trade Affairs, MINISTRY OF ECONOMY, UAE</i> • KAMAL SULTAN AL-KHAMERI, <i>Director General, Trade Agreement & Area Department, MINISTRY OF INDUSTRY & TRADE, REPUBLIC OF YEMEN</i> • MASAYOSHI WATANABE, <i>Managing Director, JAPAN EXTERNAL TRADE ORGANIZATION (JETRO) DUBAI & MENA</i> • RAJEEV ARORA, <i>Joint Secretary, Department of Commerce, MINISTRY OF COMMERCE & INDUSTRY, INDIA</i>
1630	Chairperson's Closing Remarks PAUL GODFREY, <i>Group Director of Editorial, CPI MEDIA GROUP, UAE</i>
1645	End of Summit



Congratulations on the excellent organisation, it was a stimulating event in the particularly stimulating environment provided by the very dynamic UAE.

- Vice President Economics & International Relations, NESTLÉ SA, SWITZERLAND





2ND GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT SUMMIT

DAY 1, MONDAY, 27TH OCTOBER 2014

1400	Chairperson's Opening Remarks ROBIN AMLÖT, <i>Managing Editor, CPI FINANCIAL</i>
1415	INTERACTIVE PANEL DISCUSSION 1 Assessing the Environment for Trade and Trade Finance in the EMEA region - Role of Multilateral Financial Institutions, Regional Development Banks, Export Credit Agencies and Commercial Banks Moderator: VINCENT O'BRIEN, <i>Executive Member, ICC BANKING COMMISSION</i> Panelists: • MANOJ MENON, <i>Global Head of Transaction Services & Financial Institutions, FIRST GULF BANK</i> • DR. MARC AUBOIN, <i>Economic Counsellor, WORLD TRADE ORGANIZATION (WTO)</i> • MARCO NINDL, <i>Principal Trade Finance Banker of Trade Facilitation Programme (TFP), EUROPEAN BANK FOR RECONSTRUCTION & DEVELOPMENT, UK</i> • YAW ADU KUFFOUR, <i>Head of Trade Finance, Private Sector Operations, AFRICAN DEVELOPMENT BANK (AfDB)</i>
1530	Corporate Presentation by BASEL AL-HUSSEIN, <i>Corporate & Structured Finance (CSF) Manager MENA, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)</i>
1545	Afternoon Refreshments & Networking
1615	INTERACTIVE PANEL DISCUSSION 2 Positioning Islamic Trade Finance As a Viable Instrument for International Trade Transactions Moderator: DOUG BITCON, <i>Head of Fixed Income Funds & Portfolio Management, EIIB RASMALA</i> Panelists: • ABDULLA MOHAMMED AL AWAR, <i>Chief Executive Officer, DUBAI ISLAMIC ECONOMY DEVELOPMENT CENTRE (DIEDC), UAE</i> • EHSAN AHMED, <i>Head of Global Transaction Services & Corporate Strategy, NOOR BANK, UAE</i> • NADIM ZAMAN, <i>Managing Director, Head of Financial Institutions and Public Sector Wholesale Banking, NATIXIS, UAE</i> • NASSER AL-THEKAIR, <i>Assistant GM, Head of MENA Region, Corporate & Structured Finance, INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)</i>
1730	Chairperson's Closing Remarks ROBIN AMLÖT, <i>Managing Editor, CPI FINANCIAL</i>

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The two biggest positives I took away from the Summit were the opportunity to meet people from both the service provider- and client-sides. If it were not for this Summit, it would have been very difficult to have made these contacts. It was broadening to hear about the experience of other companies going through similar issues and to learn about the actions taken and the results. UAE with its easy access, world-class infrastructure and business friendly climate, is quickly becoming a leading connection point for business from the different regions. It is always a pleasure to be in an environment that supports business and streamlines regulations.

- Director of Global Real Estate and Facilities, PANASONIC AVIONICS

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Thank you for providing us with a perfectly smooth and professional organization of this event. This session was an opportunity to confront strategic views of Real Estate developments expressed by very high level business operators.

- Head of International Real Estate, AIRBUS

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Thank you for the opportunity to be involved and I hope that value was added. I felt the event was interesting and allowed a variety of people to raise a number of interesting points / factors around their work

- Associate Director of Property Asset Management Services MENA,
JONES LANG LASALLE

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2ND GLOBAL TRADE FINANCE & INDUSTRIAL DEVELOPMENT SUMMIT

DAY 2, TUESDAY, 28TH OCTOBER 2014

0815	Registration
0845	Chairperson's Opening Remarks MOHAMED RASHAD, Group Head Trade Finance Operations, NATIONAL BANK OF ABU DHABI (NBAD), UAE
0900	INTERACTIVE PANEL DISCUSSION 1 Driving Innovations in Supply Chain Financing to Maintain Resilience and Remain Competitive in Current Economic Climate Moderator: BAIHAS BAGHDADI, Managing Director, Head of Trade and Working Capital International, BARCLAYS Panelists: <ul style="list-style-type: none"> • ANIL WALIA, Global Head of Supply Chain Finance, Head Trade & Supply Chain Finance Advisory EMEA and UK, THE ROYAL BANK OF SCOTLAND • DINESH KHANNA, Managing Director & Regional Head, Transaction Banking MENAP, STANDARD CHARTERED BANK • FARAZ HAIDER, Trade Head, Managing Director, MENA, Pakistan & Turkey (MENAPT), CITI • RAFAEL MURILLO, Executive Vice President, DURO FELGUERA, S.A
1015	Morning Refreshments & Networking Sponsored By INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)
1045	INTERACTIVE PANEL DISCUSSION 2 Automating Trade Finance to Increase Efficiencies and De-Risking International Trade for Banks and Corporates Moderator: MANOJ MENON, Global Head of Transaction Services & Financial Institutions, FIRST GULF BANK Panelists: <ul style="list-style-type: none"> • MOHAMED RASHAD, Group Head Trade Finance Operations, NATIONAL BANK OF ABU DHABI (NBAD), UAE • PETER GISLER, Group Vice President, Head of Export & Trade Finance, ABB • RAVI KUMAR, Head of Business Innovation & Projects, DUBAI TRADE • SOUZAN TARAZI, Senior Manager Trade Finance Services, Wholesale Banking, EMIRATES NBD
1200	Networking Lunch
1330	INTERACTIVE PANEL DISCUSSION 3 Mitigating Commercial and Political Risks and Enabling Growth in Trade by Employing Robust Trade Credit Insurance- Growth Potential for Trade Credit Insurance in EMEA Region Moderator: PHILIPP LEMMERZ, Head of Public Policy, Economics & Policy Practice, PwC Panelists: <ul style="list-style-type: none"> • MAHAN BOLOURCHI, Chief Executive Officer, EULER HERMES – GCC COUNTRIES • MASSIMO FALCIONI, Head of Middle East Countries, COFACE • MUKUL SARKAR, Chief General Manager, EXPORT- IMPORT BANK OF INDIA, INDIA • SHEHZAD SHARJEEL, Regional Lead, Trade & Supply Chain Solutions, Middle East & North Africa, INTERNATIONAL FINANCE CORPORATION (IFC) • TOPI VESTERI, Executive Vice President, Deputy CEO, FINNVERA
1445	Afternoon Refreshments & Networking
1515	INTERACTIVE PANEL DISCUSSION 4 Analyzing Developments in Commodity Finance and Highlighting the New Opportunities in the Region Moderator: SCOTT STEVENSON, Senior Manager, Trade and Supply Chain Solutions, INTERNATIONAL FINANCE CORPORATION (IFC) Panelists: <ul style="list-style-type: none"> • FAZALUR RAHMAN, Deputy General Manager of Finance, AL KHALEJ SUGAR COMPANY • JOHN MACNAMARA, Managing Director, Global Head of Structured Commodity Trade Finance, DEUTSCHE BANK • PAUL BOOTS, Director, TradeFlow, DMCC, UAE
1630	Chairperson's Closing Remarks MOHAMED RASHAD, Group Head Trade Finance Operations, NATIONAL BANK OF ABU DHABI (NBAD), UAE
1645	End of Summit

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The Global Trade Development week and specifically the Global Corporate Real Estate Leaders' Summit was a superb opportunity to debate some of the major issues facing multi nation occupiers, network and learn from a wider group of Real Estate professionals. As occupiers become more matrix driven I can only see events such as the Global Corporate Real Estate Leaders summit growing in interest and attendance.

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- Portfolio Manager – Global Operations – Properties MENAT & SSA,
GENERAL ELECTRIC, Co- Chair, CORENET GLOBAL MIDDLE EAST



2ND GLOBAL CORPORATE REAL ESTATE LEADERS' SUMMIT

DAY 1, MONDAY, 27TH OCTOBER 2014

1400	Chairperson's Opening Remarks CLAIRE HUGHES MUNRO, <i>Director of Corporate Real Estate, ARABTEC HOLDING, UAE</i>
1415	CASE STUDY – GE OIL & GAS Corporate Location Strategy for Business Competitiveness: GE Oil & Gas Investment In Saudi Arabia MOHAMMED KHAN, <i>Commercial & Strategic Development Leader – MENAT, GE OIL & GAS</i>
1445	CASE STUDY – DUBAI LAND DEPARTMENT (DLD) The Role of Dubai Land Department in Attracting Investments: Programs & Initiatives ENG. DUAA ISSAM DABLAN, <i>Senior Deputy Director - Real Estate Investment Management & Promotion Center, DUBAI LAND DEPARTMENT (DLD), UAE</i>
1530	Afternoon Refreshments & Networking
1600	INTERACTIVE PANEL DISCUSSION 1 Managing a Diverse CRE Portfolio and Assets across Multiple Geographies and Cultures Panelists: • DAVID KATZ, <i>Head of Real Estate and Site Operations - MEA, IBM</i> • KIRAN NAIDU, <i>Head of Corporate Facilities - IMEA, BOEING</i> • PHIL WEE, <i>Director, Global Real Estate and Facilities, PANASONIC AVIONICS</i>
1715	Chairperson's Closing Remarks CLAIRE HUGHES MUNRO, <i>Director of Corporate Real Estate, ARABTEC HOLDING, UAE</i>

DAY 2, TUESDAY, 28TH OCTOBER 2014

0815	Registration
0845	Chairperson's Opening Remarks SAEED AL ABBAR, <i>Chairman, EMIRATES GREEN BUILDING COUNCIL, UAE</i>
0900	CASE STUDY - IBM Site Selection Strategy for Profitable Business Expansion and Overcoming Challenges in Entering an Emerging Market – Nigeria, Kenya & South Africa DAVID KATZ, <i>Head of Real Estate and Site Operations for Middle East and Africa, IBM</i>
1015	Morning Refreshments & Networking
1045	INTERACTIVE PANEL DISCUSSION 2 Delivering Greater Cost Savings through Sustainability- Green Is the Colour of Money! Moderator: SAEED AL ABBAR, <i>Chairman, EMIRATES GREEN BUILDING COUNCIL, UAE</i> Panelists: • H.E. ENG ABDULLA RAFIA, <i>Assistant Director General for Engineering and Planning Sector, Head of The Sustainability Committee, DUBAI MUNICIPALITY, UAE</i> • ALI AL SUWAIDI, <i>Executive Director, EJADAH ASSET MANAGEMENT GROUP ABU DHABI; Board of Director, MEFMA</i> • INAKI AZALDEGUI, <i>Development Manager, MASDAR CITY, UAE</i> • PHIL WEE, <i>Director, Global Real Estate and Facilities, PANASONIC AVIONICS</i>
1200	Networking Lunch
1315	INTERACTIVE PANEL DISCUSSION 3 Innovating Workplace Strategies to Achieve Bottom Line Profit and Attract Talents Moderator: BRUCE SZCZEPANSKI, <i>Senior Development Director – McDonald's Middle East Development Company, MCDONALD'S</i> Panelists: • DAVID MIRMELLI, <i>Director- Europe, Middle East, Africa, Global Corporate Services, BMC SOFTWARE</i> • JASON GODDARD, <i>Regional Executive Director & General Manager MENAT, Global Operations, Global WorkPlace Solutions, JOHNSON CONTROLS</i> • KENNY TAN, <i>Head of Facilities – Asia Pacific, Group Property, ROLLS - ROYCE</i> • PAUL CRAYFORD, <i>Director of EMEA Real Estate, AON</i>
1430	Afternoon Refreshments & Networking
1500	INTERACTIVE PANEL DISCUSSION 4 Measuring the Success of CRE Strategies to Ensure Sustainable Competitiveness Moderator: JACQUES PERPÈRE, <i>Head of International Real Estate, AIRBUS</i> Panelists: • CLAIRE HUGHES MUNRO, <i>Director of Corporate Real Estate, ARABTEC HOLDING, UAE</i> • ELLIOT LEWIS, <i>Portfolio Manager - Global Operations – Properties MENAT & SSA, GENERAL ELECTRIC; Co-Chair, CORENET GLOBAL MIDDLE EAST</i> • SIMON WALTER, <i>Head of Real Estate SEMEA, NOKIA</i>
1615	Chairperson's Closing Remarks SAEED AL ABBAR, <i>Chairman, EMIRATES GREEN BUILDING COUNCIL, UAE</i>
1630	End of Summit



GLOBAL CUSTOMS & TRADE FACILITATION SUMMIT

DAY 1, MONDAY, 27TH OCTOBER 2014

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| 1400 | <p>Chairperson's Opening Remarks
PROFESSOR DAVID WIDDOWSON, <i>President</i>, INTERNATIONAL NETWORK OF CUSTOMS UNIVERSITIES (INCU)</p> |
| 1415 | <p>Keynote Welcome Address
H.E. AHMED MAHBOOB MUSABIH, <i>Director</i>, DUBAI CUSTOMS, UAE</p> |
| 1430 | <p>INTERACTIVE LEADER'S PANEL DISCUSSION
Discussing the Role of Customs in Improving Economic Competitiveness of Nations and Developing Sustainable International Trade Growth</p> <p>Moderator:
PROFESSOR DAVID WIDDOWSON, <i>President</i>, INTERNATIONAL NETWORK OF CUSTOMS UNIVERSITIES (INCU)</p> <p>Panelists:</p> <ul style="list-style-type: none"> • H.E. AHMED MAHBOOB MUSABIH, <i>Director</i>, DUBAI CUSTOMS, UAE • FAKHRY ALHAZIMEH, <i>Counsellor for WTO and Multilateral Trade Issues</i>, MINISTRY OF ECONOMY, UAE • LEIGH WINCHELL, <i>Deputy Director of Compliance and Facilitation Directorate</i>, WORLD CUSTOMS ORGANIZATION (WCO) • LIU PING, <i>Customs Representative of Permanent Mission of China to the WTO</i>, GENERAL ADMINISTRATION OF CHINA CUSTOMS (GACC), CHINA |
| 1545 | <p>Afternoon Refreshments & Networking</p> |
| 1615 | <p>INTERACTIVE PANEL DISCUSSION 2
Reducing Trade Barriers and Creating a More Stable and Transparent Trading and Investment Environment – FTAs from the Perspective of the Public and Private Sectors</p> <p>Moderator:
DR. ASHRAF ALI MAHATE, <i>Head of Export Market Intelligence</i>, DUBAI EXPORTS, UAE</p> <p>Panelists:</p> <ul style="list-style-type: none"> • CHARLES BARBER, <i>Director, Trade Compliance</i>, KUEHNE + NAGEL • MOHAMMAD EHTESHAMUL HOQUE, <i>Second Secretary (Customs: International Trade and Modernization)</i>, NATIONAL BOARD OF REVENUE BANGLADESH, BANGLADESH; <i>Former International Customs Advisor (Governance)</i>, UNITED NATIONS OFFICE FOR PROJECT SERVICES (UNOPS) • SAMER SHOUKRY, <i>International Trade Compliance Leader – MEA, Turkey & Central Asia</i>, HONEYWELL • YAHYA AL DABBAGH, <i>Advisor for WTO and FTAs Affairs</i>, MINISTRY OF ECONOMY, UAE |
| 1730 | <p>Chairperson's Closing Remarks
PROFESSOR DAVID WIDDOWSON, <i>President</i>, INTERNATIONAL NETWORK OF CUSTOMS UNIVERSITIES (INCU)</p> |

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A very professional well rounded event with interesting input from an experienced global audience.

- Director – Europe, Middle East, Africa, Global Corporate Services, BMC SOFTWARE

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It was an honour participating at the 2nd Global Trade Finance & Industrial Development Summit this year. The panel was an exciting experience for me. I enjoyed very much my role as moderator being surrounded with such professionals of the industry. Congratulations for this outstanding event, I am looking forward to collaborate in future occasions.

- Managing Director, Head of Trade and Working Capital International, BARCLAYS

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A well-organised event with thought-provoking and useful contributions from a wide range of speakers.

- Managing Editor, CPI FINANCIAL

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GLOBAL CUSTOMS & TRADE FACILITATION SUMMIT

DAY 2, TUESDAY, 28TH OCTOBER 2014

0815	Registration
0845	<p>Chairperson's Opening Remarks DR. IGOR EGOROV, <i>Director of Supply Chain Management MEA, FIAT-CHRYSLER GROUP; Chairman, RUSSIAN BUSINESS COUNCIL, UAE; Chairman, COORDINATION COUNCIL OF RUSSIAN COMPATRIOTS, UAE</i></p>
0900	<p>INTERACTIVE PANEL DISCUSSION 1 Enhancing Cooperation, Integration and Information Sharing Between Custom Controllers, Government Trade Agencies and the Private Sector to Further Enhance Trade Facilitation and to Combat Illicit Trade</p> <p>Moderator: ALINE PLANÇON, <i>Sub-Director of Medical Product Counterfeiting and Pharmaceutical Crime, INTERPOL</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • KENNETH BAGAMUHUNDA, <i>Director of Customs, EAST AFRICAN COMMUNITY (EAC)</i> • LEIGH WINCHELL, <i>Deputy Director of Compliance and Facilitation Directorate, WORLD CUSTOMS ORGANIZATION (WCO)</i> • MAHMOOD AL BASTAKI, <i>Chief Executive Officer, DUBAI TRADE, UAE</i> • RENATO ANTONINI, <i>Partner, JONES DAY</i>
1015	Corporate Presentation by TOM DOYLE, <i>Chief Commercial Officer, SICPA SECURITY SOLUTIONS SA</i>
1030	Morning Refreshments & Networking Sponsored By SICPA SECURITY SOLUTIONS SA
1100	<p>INTERACTIVE PANEL DISCUSSION 2 Exploring the Next Generation of Innovative Trade Technology Applications to Achieve Effective Trade Facilitation and Border Enforcement</p> <p>Moderator: RAMESH SIVA, <i>Lead e-Government Specialist, THE WORLD BANK</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • ERIC E. VAN DER STARRE, <i>Director of Export Compliance Solutions, MIC CUSTOMS SOLUTIONS</i> • JOEL WATERMAN, <i>Regional Director of Business Analytics Division, Middle East, Pakistan, Turkey & Africa, IBM</i> • MOHAMMAD EHTESHAMUL HOQUE, <i>Second Secretary (Customs: International Trade and Modernization), NATIONAL BOARD OF REVENUE BANGLADESH, BANGLADESH; Former International Customs Advisor (Governance), UNITED NATIONS OFFICE FOR PROJECT SERVICES (UNOPS)</i> • TOM DOYLE, <i>Chief Commercial Officer, SICPA SECURITY SOLUTIONS SA</i>
1215	Networking Lunch
1330	<p>INTERACTIVE PANEL DISCUSSION 3 Sustaining a More Resilient Global Risk Management Programme Through a Holistic Approach to GRC: Mitigating Trade Risk Across Global Supply Chains</p> <p>Moderator: DAVID PHILLIPS, <i>Chief Executive Officer, FREIGHT SYSTEMS, UAE; President, NATIONAL ASSOCIATION OF FREIGHT AND LOGISTICS (NAFL), UAE; Vice President, INTERNATIONAL FEDERATION OF FREIGHT FORWARDERS ASSOCIATIONS (FIATA), SWITZERLAND</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • JOHN PITT, <i>Head of Global Customs, ADIDAS GROUP</i> • KEITH STRONACH, <i>Head of Export Control Compliance, BAE SYSTEMS, SAUDI ARABIA</i> • MINNA HERRANEN, <i>Head of Trade Management, MEA & India, GOPS, Global Trade Management, Networks, NOKIA</i> • PETER J.M. BULTERS, <i>Senior Director of Global Trade Compliance, LIVINGSTON INTERNATIONAL</i>
1445	Afternoon Refreshments & Networking
1515	<p>INTERACTIVE PANEL DISCUSSION 4 Discussing the Future Development of Cross-Border Trade Information Exchange: Public and Private Sectors' Visions and Objectives</p> <p>Moderator: LARS KARLSSON, <i>President, KGH BORDER SERVICES</i></p> <p>Panelists:</p> <ul style="list-style-type: none"> • DR. IGOR EGOROV, <i>Director of Supply Chain Management MEA, FIAT-CHRYSLER GROUP; Chairman, RUSSIAN BUSINESS COUNCIL, UAE; Chairman, COORDINATION COUNCIL OF RUSSIAN COMPATRIOTS, UAE</i> • GLENDA L. ABADINES, <i>Director of Trade Compliance, Middle East & Asia Pacific Region, BAKER HUGHES</i> • RICHARD DEARING, <i>Global Trade Director of EY EMEA Tax Centre, ERNST & YOUNG</i> • SYED HABIB AHMED, <i>General Manager of Trade Cooperation & Promotion Program (TCP), INTERNATIONAL ISLAMIC TRADE FINANCE CORPORATION (ITFC)</i>
1630	<p>Chairperson's Closing Remarks DR. IGOR EGOROV</p>



OFFICIAL SPEAKERS



ABDULLA MOHAMMED AL AWAR,
Chief Executive Officer,
DUBAI ISLAMIC ECONOMY DEVELOPMENT
CENTRE (DIEDC), UAE



H.E. ENG ABDULLA RAFIA,
Assistant Director General for Engineering
and Planning Sector, Head of The
Sustainability Committee,
DUBAI MUNICIPALITY, UAE



DR. ADELHELM MERU,
Director General,
EXPORT PROCESSING ZONES
AUTHORITY (EPZA), TANZANIA



ALEXANDAR MATHEW WILLIAMS,
Director, Strategy and Policy Division,
DUBAI SME



ALI AL SUWAIDI,
Executive Director,
EJADAH ASSET MANAGEMENT
GROUP ABU DHABI;
Board of Director,
MEFMA



ALINE PLANÇON,
Sub-Director of Medical Product
Counterfeiting and Pharmaceutical Crime,
INTERPOL



ANIL WALIA,
Global Head of Supply Chain Finance,
Head Trade & Supply Chain Finance
Advisory EMEA and UK,
THE ROYAL BANK OF SCOTLAND



DR. ASHRAF ALI MAHATE,
Head of Export Market Intelligence,
DUBAI EXPORTS, UAE



BAIHAS BAGHDADI,
Managing Director, Head of Trade and
Working Capital International,
BARCLAYS



BASEL AL-HUSSEIN,
Corporate & Structured Finance
(CSF) Manager MENA,
INTERNATIONAL ISLAMIC TRADE
FINANCE CORPORATION (ITFC)



BILL BANKS,
Global Infrastructure Leader,
ERNST & YOUNG



BRUCE SZCZEPANSKI,
Senior Development Director – McDonald's
Middle East Development Company,
MCDONALD'S



HON. CALLE SCHLETTWEIN,
Minister,
MINISTRY OF TRADE AND
INDUSTRY, NAMIBIA



CASPAR HERZBERG,
Vice President – Asia Pacific, Japan
and China Theater,
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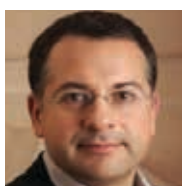
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“

I was impressed by the excellent organisation of the event and by the tremendous efforts that were exerted to guarantee the success of it. It is definitely a unique platform committed to increasing knowledge, capabilities and dialogue between government and private sector trade leaders, and discusses several challenging topics related to trade.

”

- H.E. Sultan Al Mansoori, UAE Minister of Economy



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Dubai Trade	UAE	European Bank For Reconstruction & Development	UK
Dubai World Central Business Park Free Zone	UAE	European Union	UAE
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Khaleej Times	UAE	National Board Of Revenue Bangladesh / United Nations Office For Project Services	Bangladesh

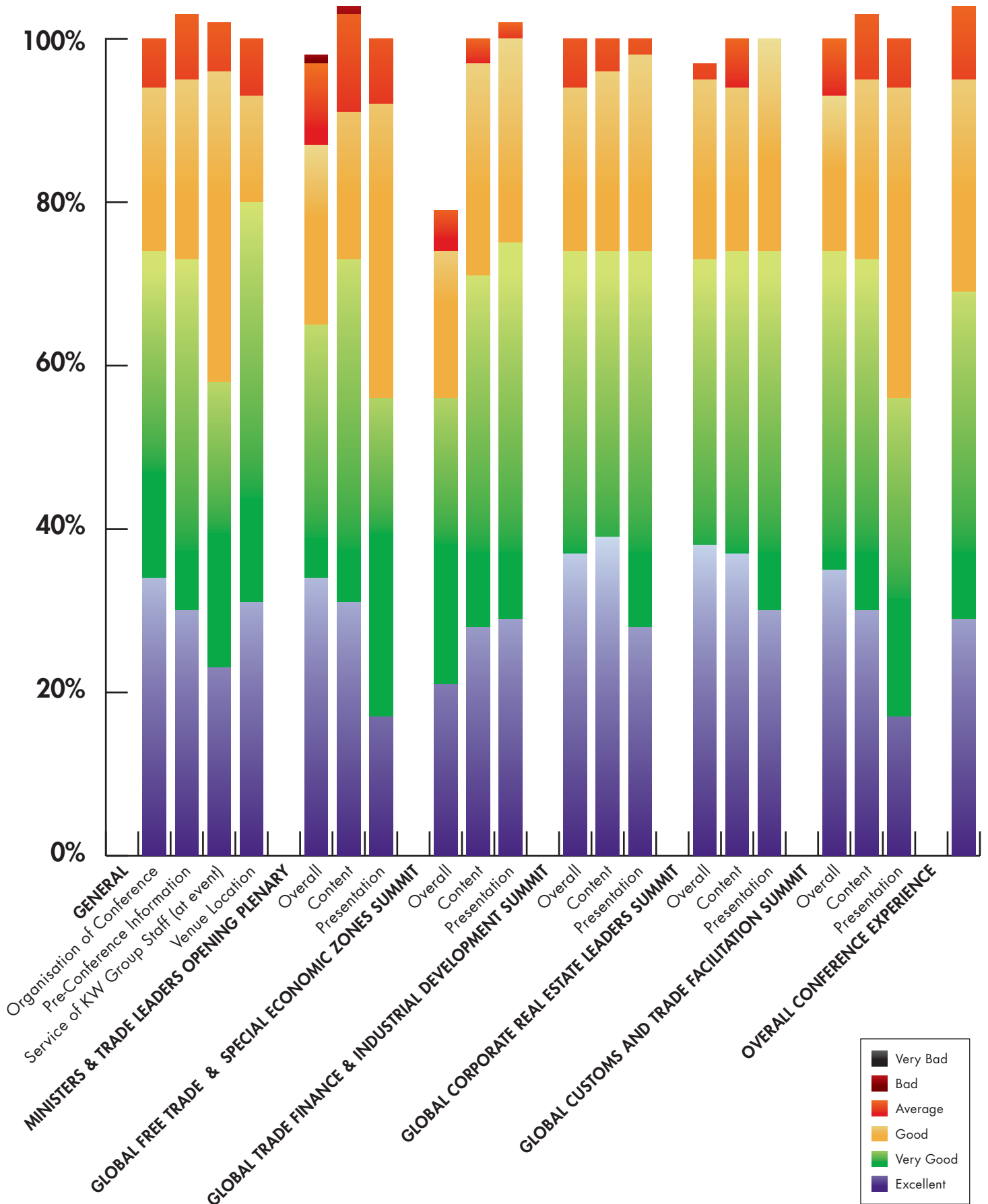


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RAK Free Trade Zone	UAE	UAE University	UAE
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Russian Emirates	UAE		
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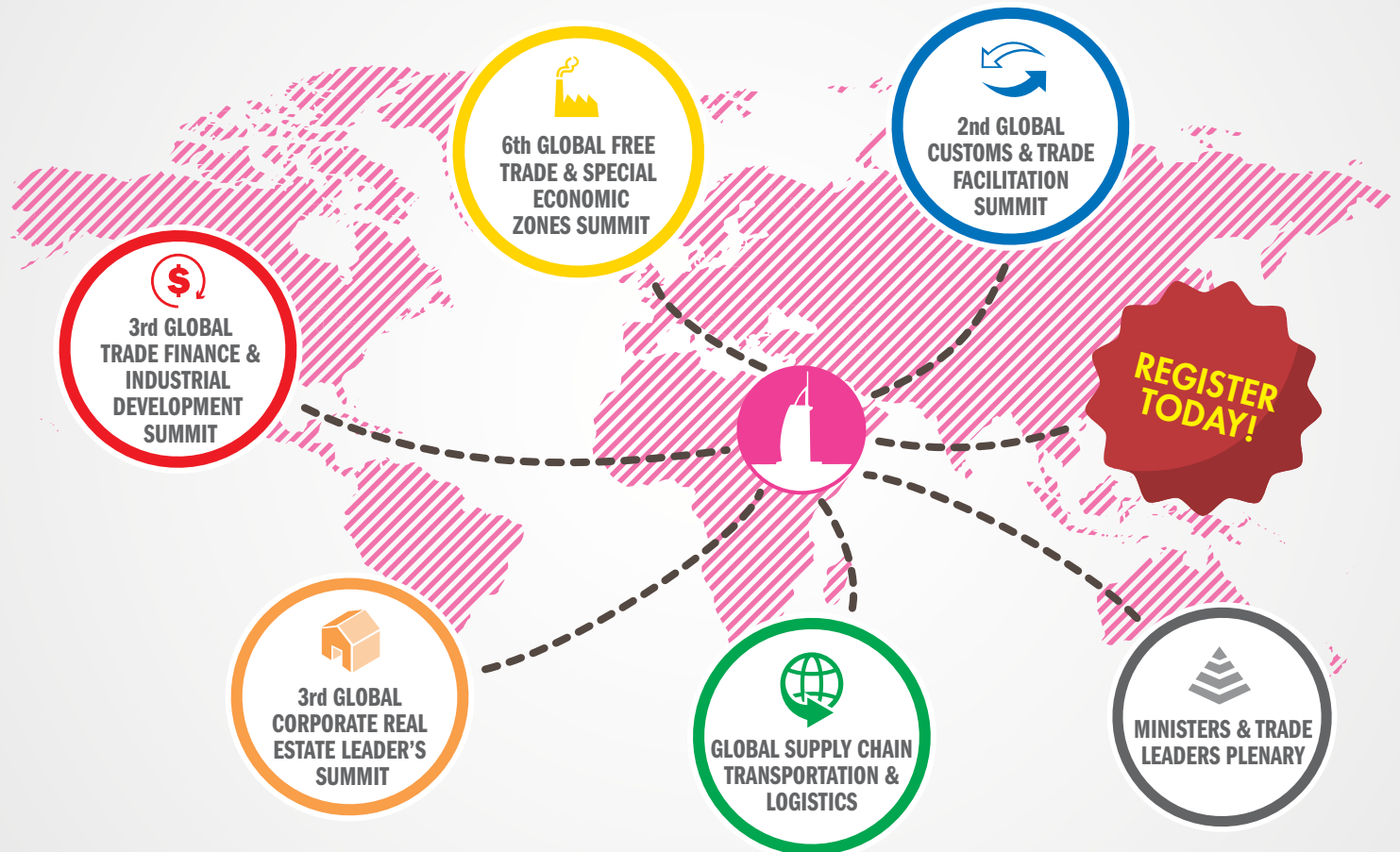




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